

2004 DoD Procurement Conference

The Transformation of Defense Procurement – People, Policy, Processes
May 25-28, 2004

Questionnaire Data

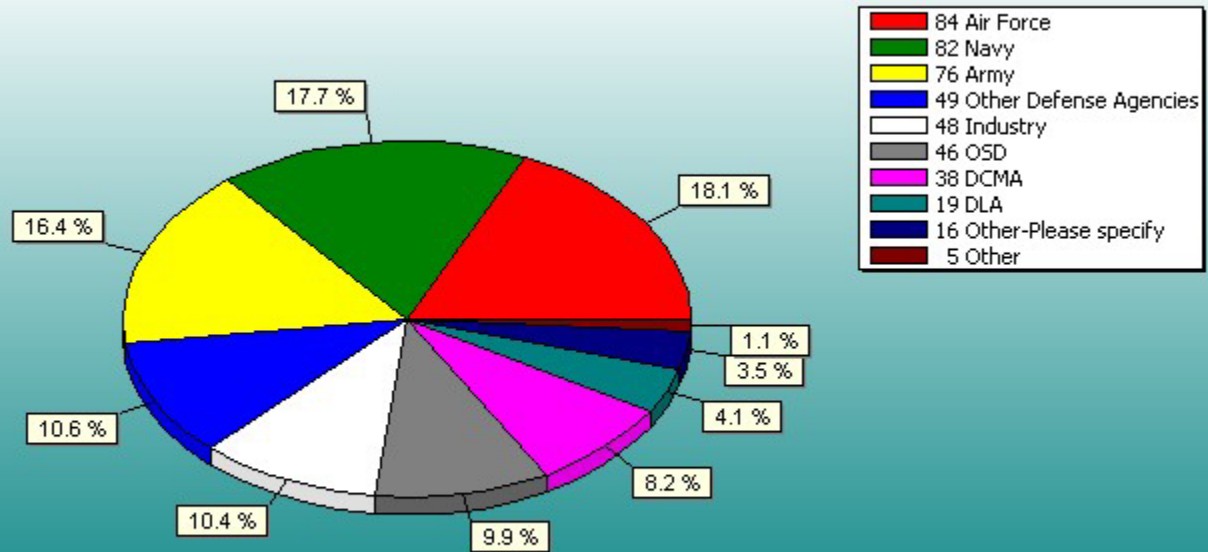
Conference Attendees

Advance Registrations	573
Late and Onsite Registrations	23
Late Substitutions	17
No Shows	12
Net Attendees	567

Questionnaires

Total Completed	471
Percentage Completed	83%

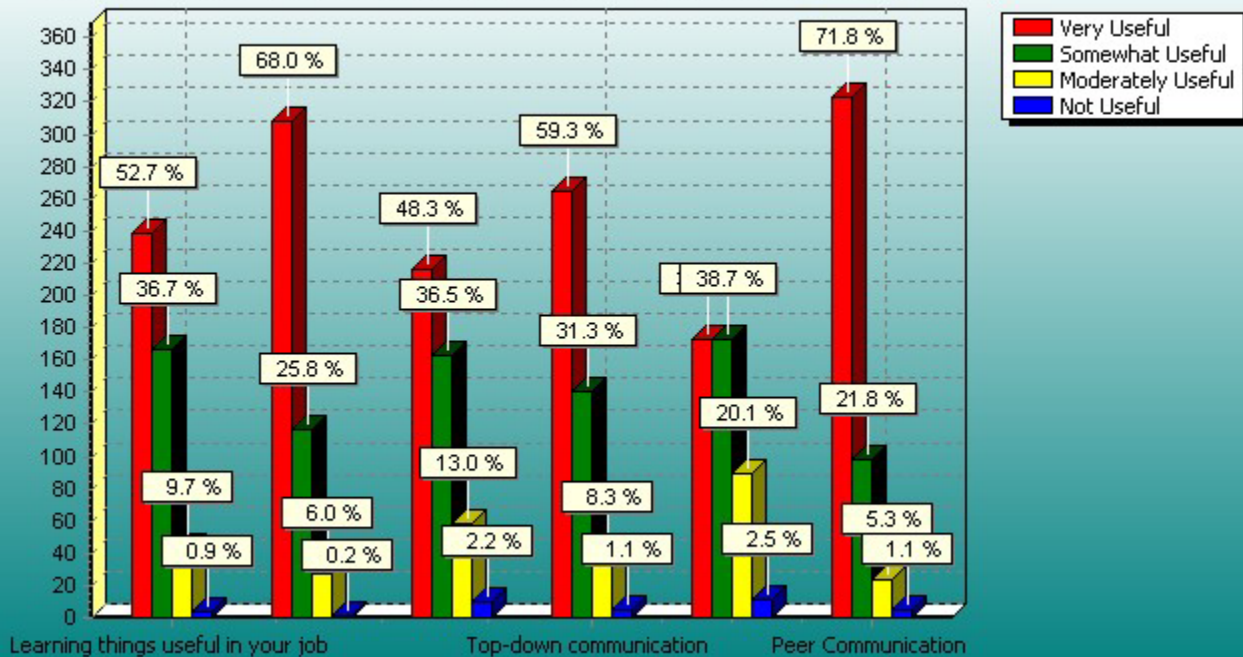
What is your primary affiliation?



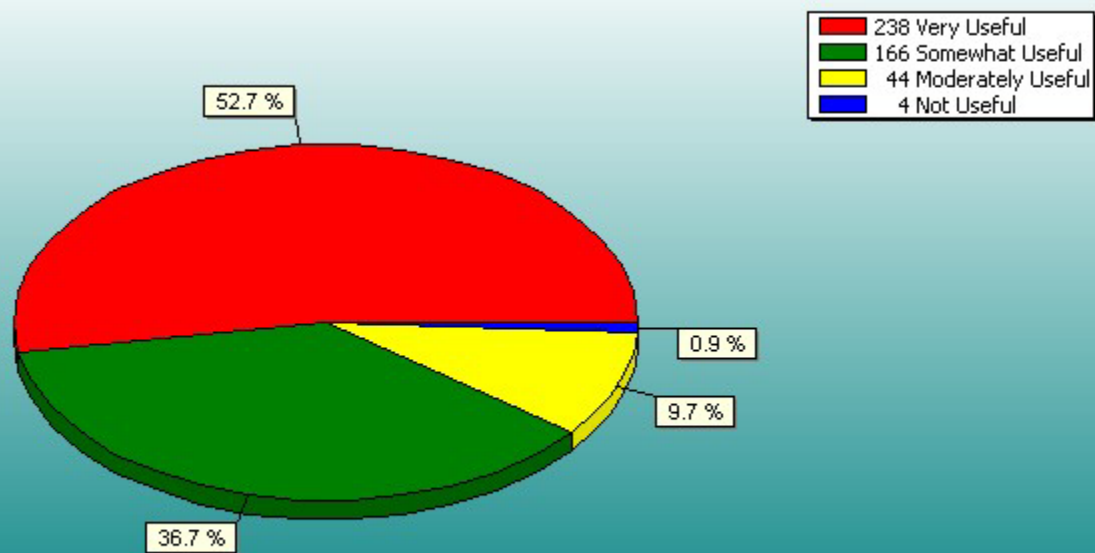
"Other" responses:

GSA/FEDSIM	Defense Acquisition University
DCMA	DISA
Joint Staff	Defense Threat Reduction Agency (DTRA)
DeCA	Not for Profit (NISH)
NRO	Washington Headquarters Services
AT&L, DPAP-EB	Missile Defense Agency
JCS	National Geospatial-Intelligence Agency
Federal Prison Industries	DoD-IG
USMC	USCENTCOM
GSA	Joint Staff (Navy Officer)
Regulatory and lobbying firm	GAO
National Guard Bureau	US Dept of State

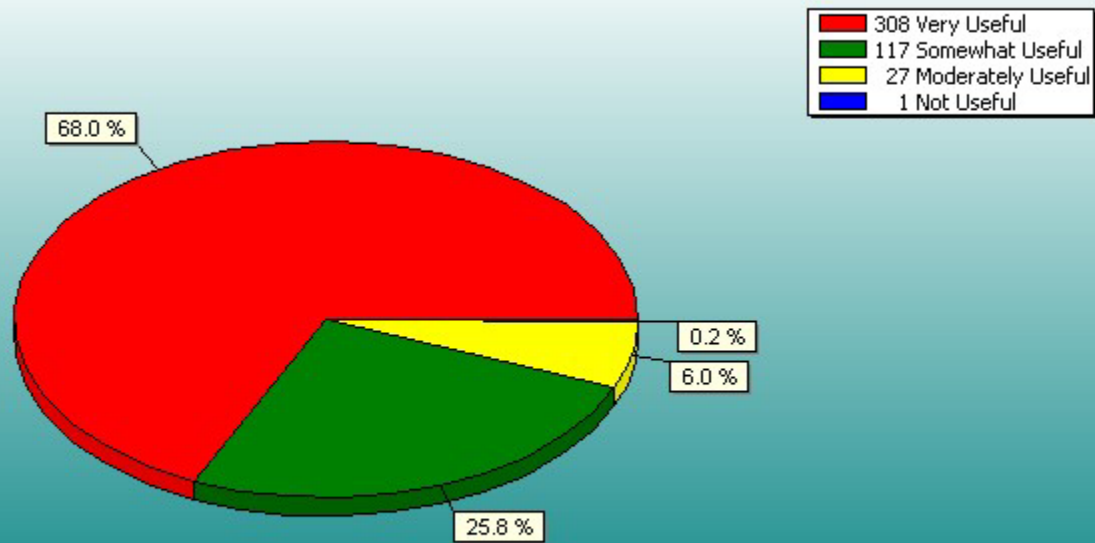
How valuable did you find the Conference for creating opportunities for the following?



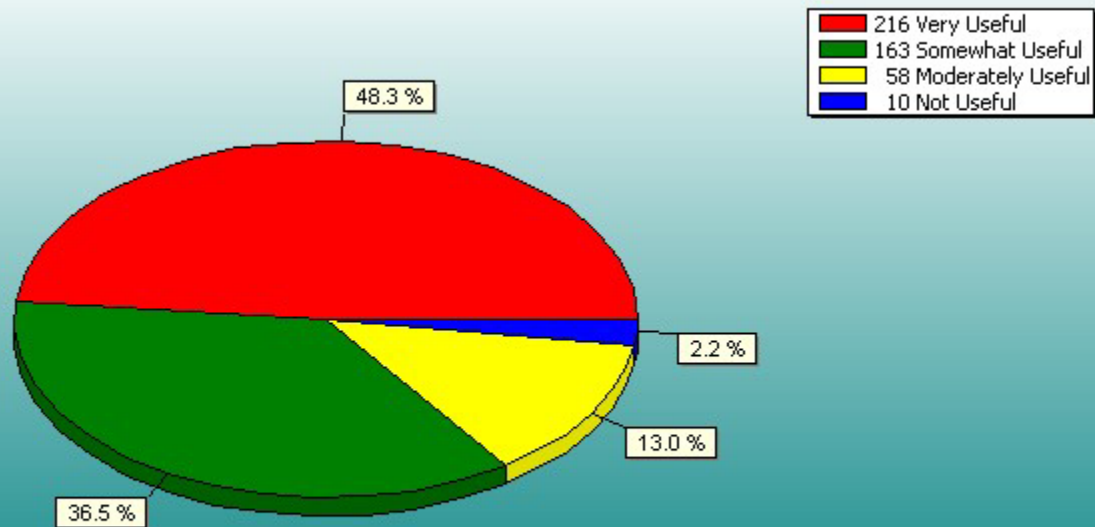
How valuable did you find the Conference for creating opportunities for the following? - Learning things useful in your job



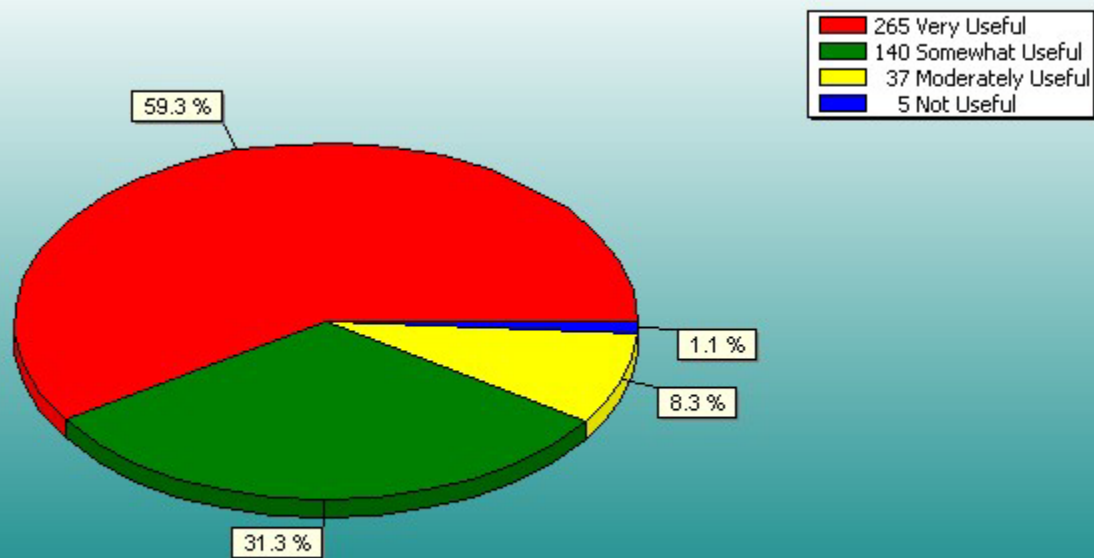
How valuable did you find the Conference for creating opportunities for the following? - Obtaining insight on pol



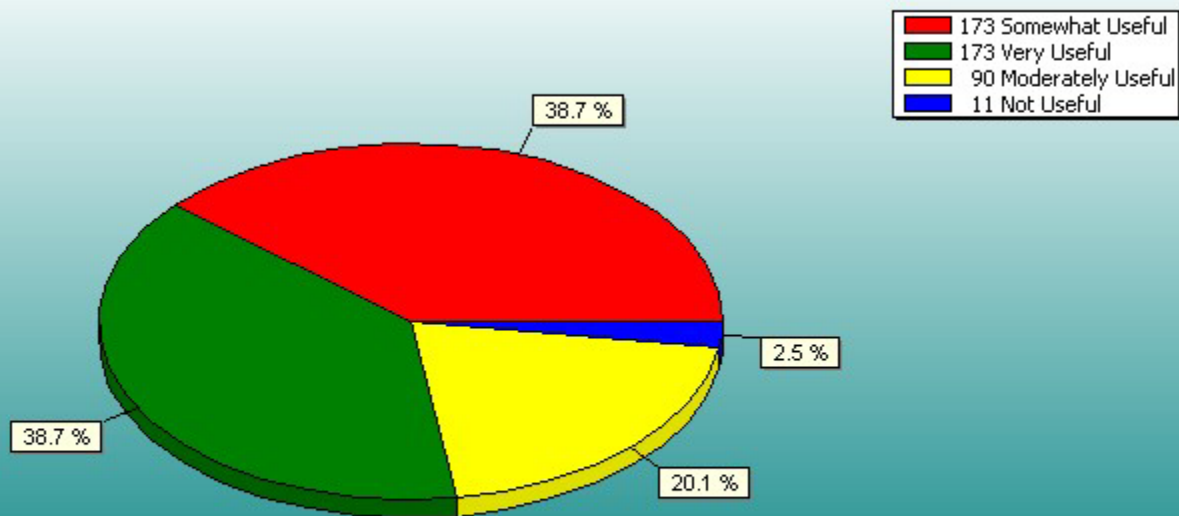
How valuable did you find the Conference for creating opportunities for the following? - Engaging in "not-for-at



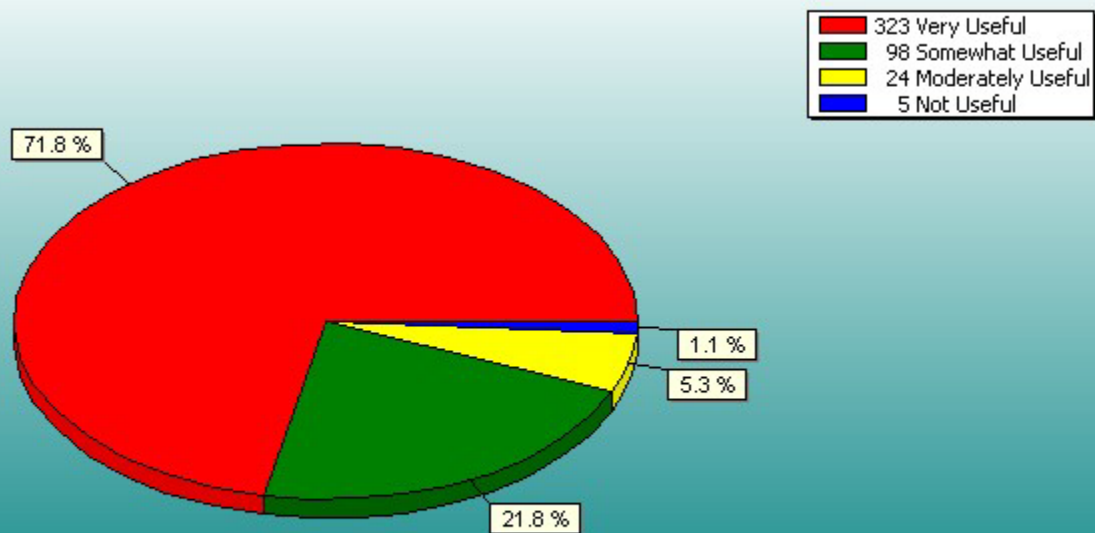
How valuable did you find the Conference for creating opportunities for the following? - Top-down communication



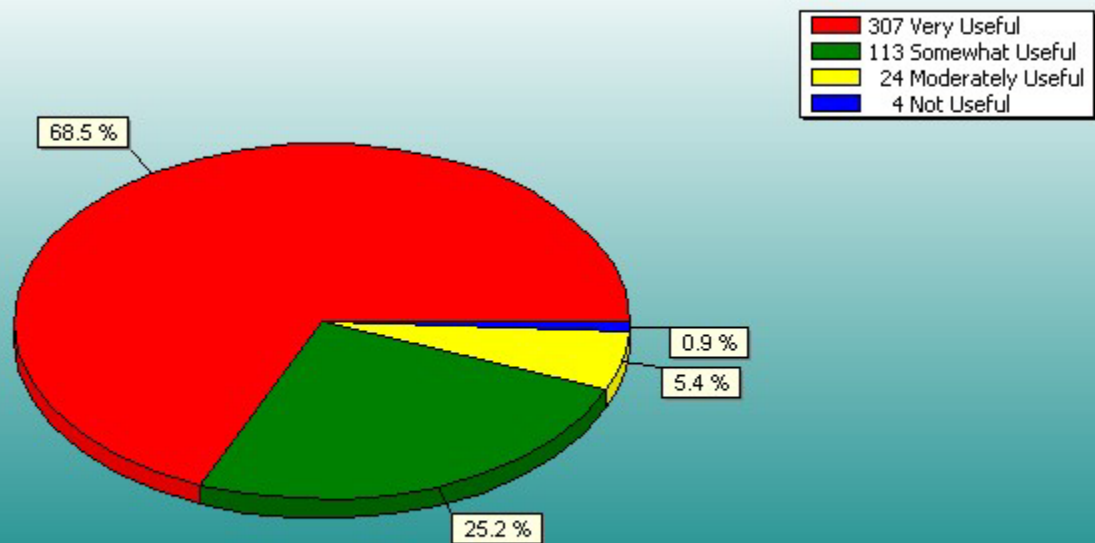
How valuable did you find the Conference for creating opportunities for the following? - Bottom-up communication



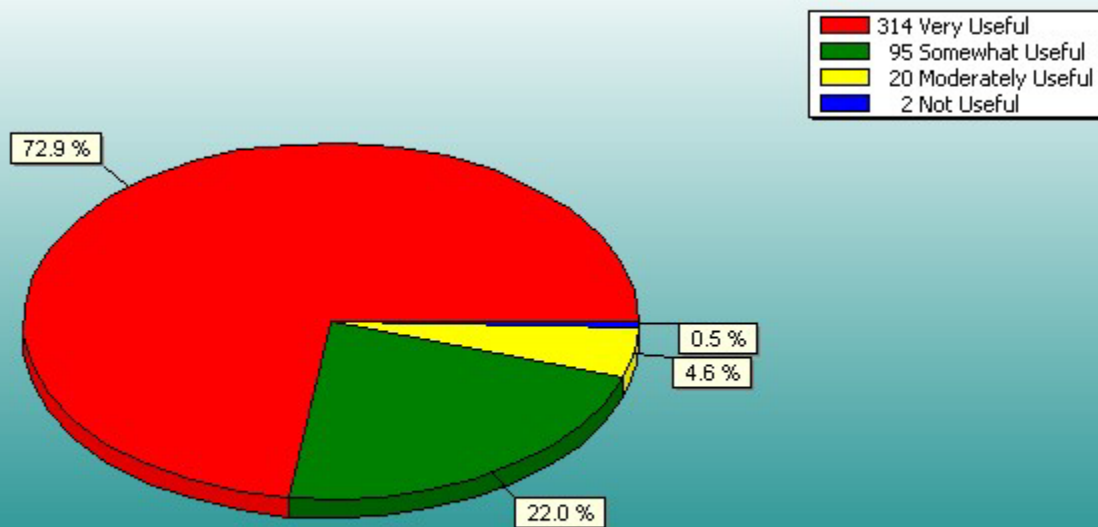
How valuable did you find the Conference for creating opportunities for the following? - Peer Communication



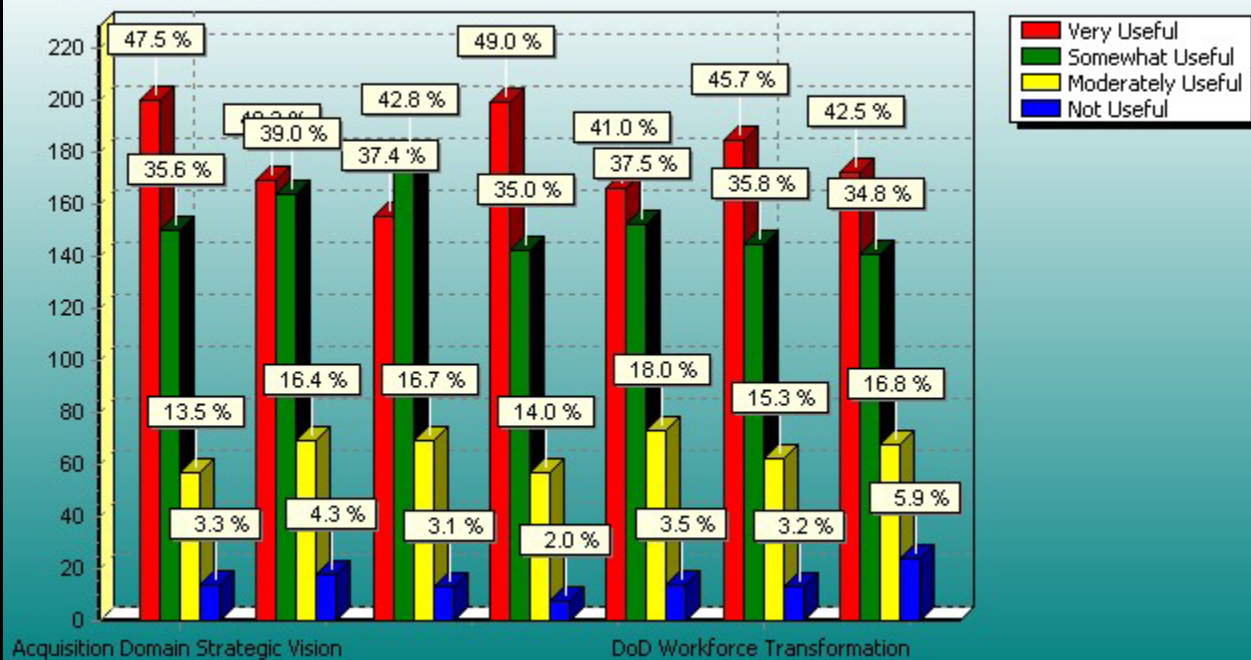
Rate the Conference overall.



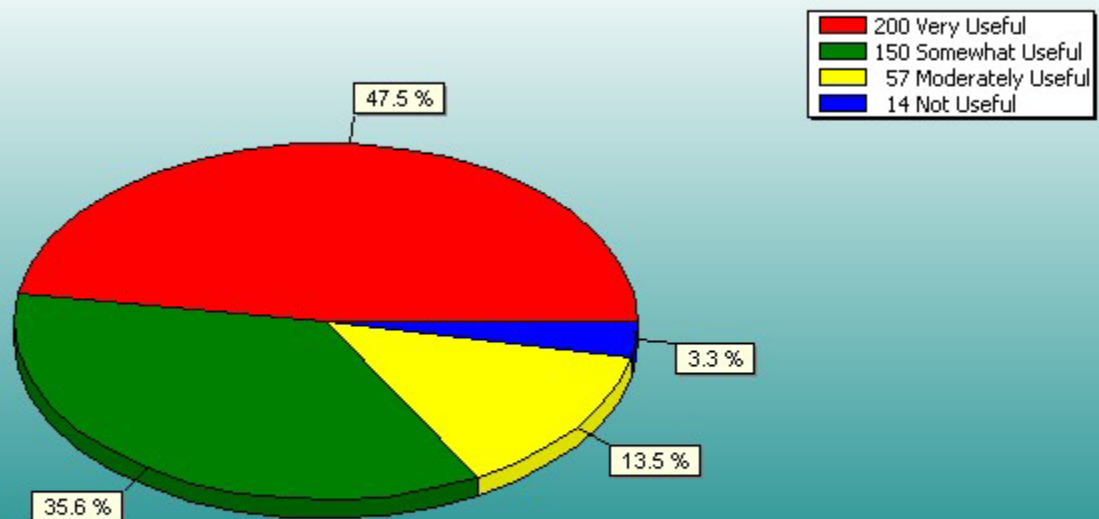
How valuable did you find the Conference for providing information that is relevant to current events and issues?



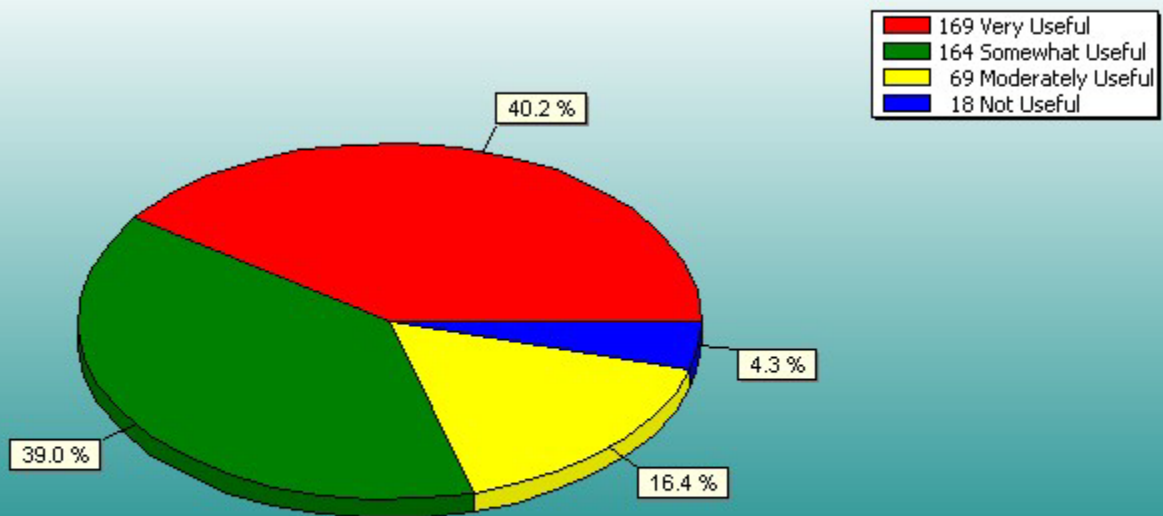
General Session Wednesday



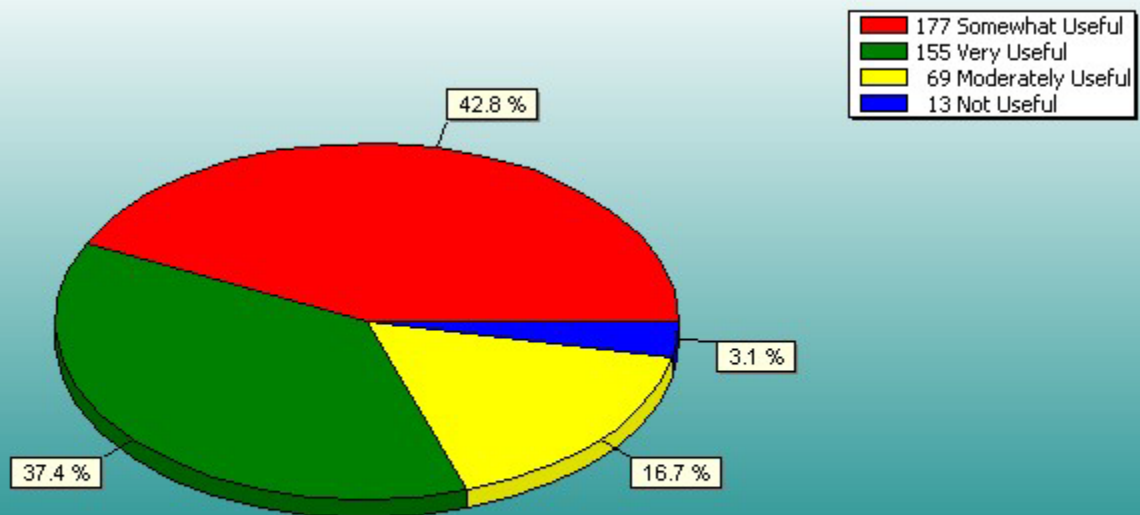
General Session Wednesday - Acquisition Domain Strategic Vision



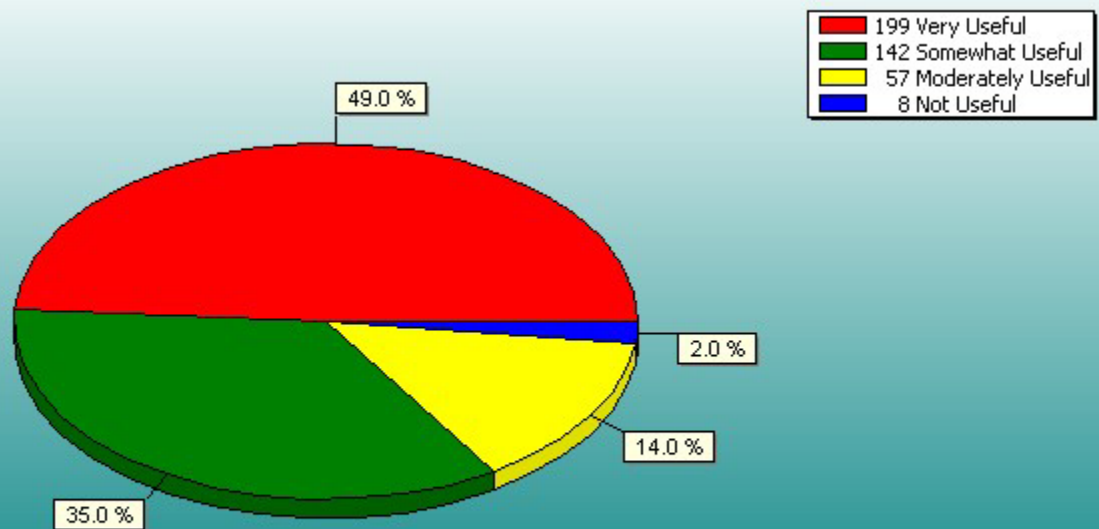
General Session Wednesday - Panel: Transformation at Work



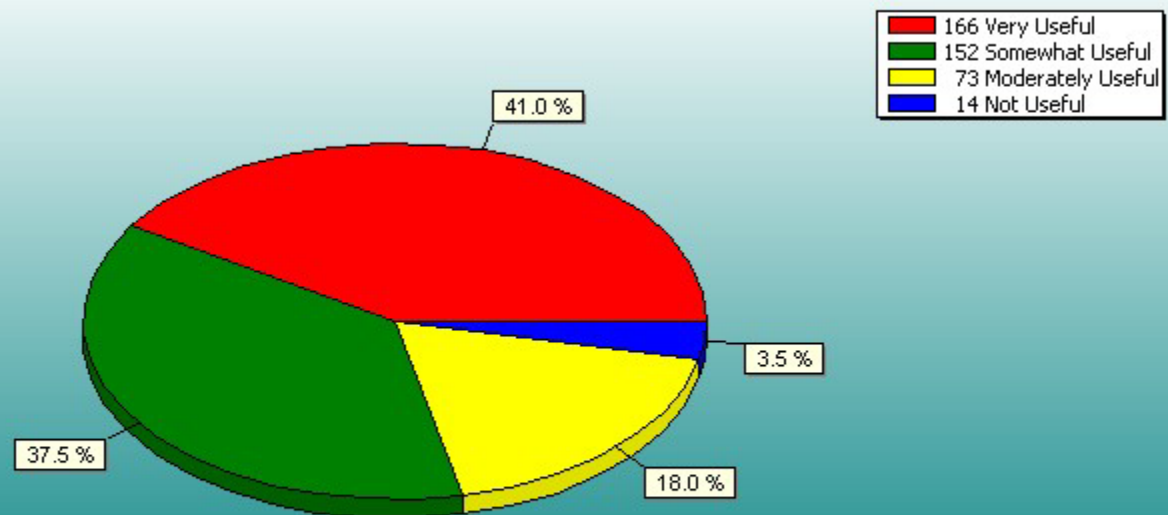
General Session Wednesday - Unique Identifiers - Transformation in Action and Military Equipment Valuation



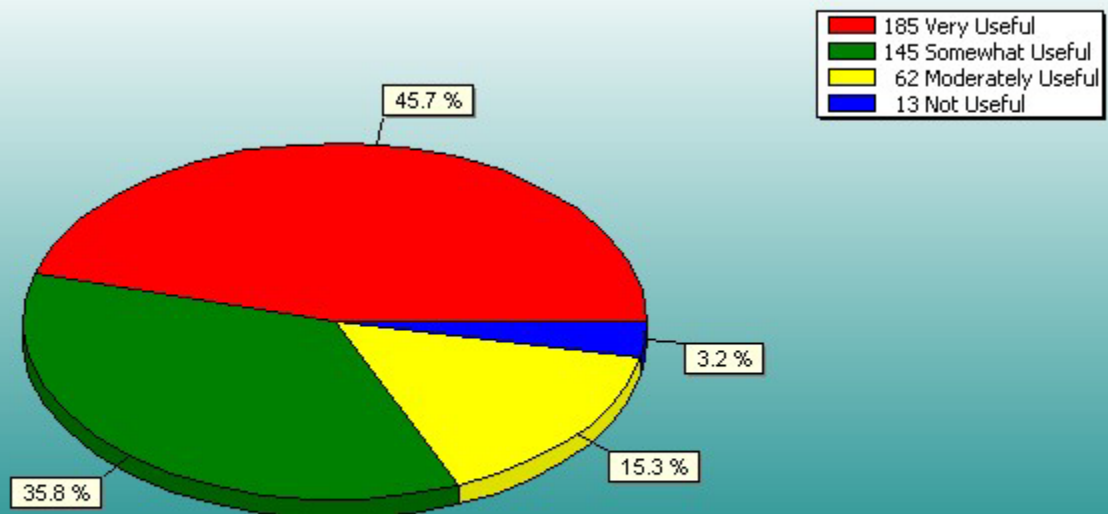
General Session Wednesday - Panel: Transformation in Industry



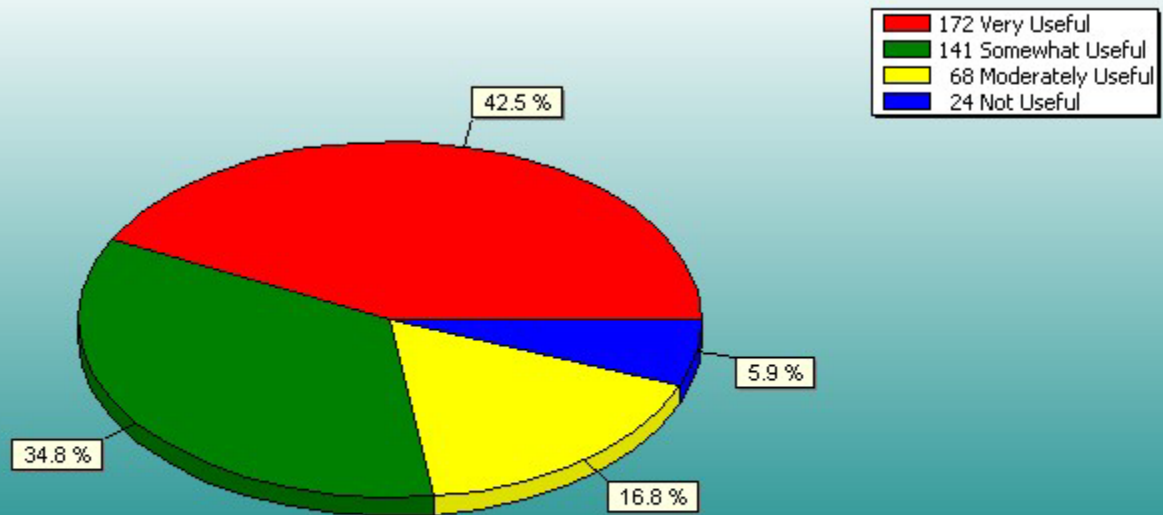
General Session Wednesday - DFARS PG&I System Demo and AF Knowledge Management



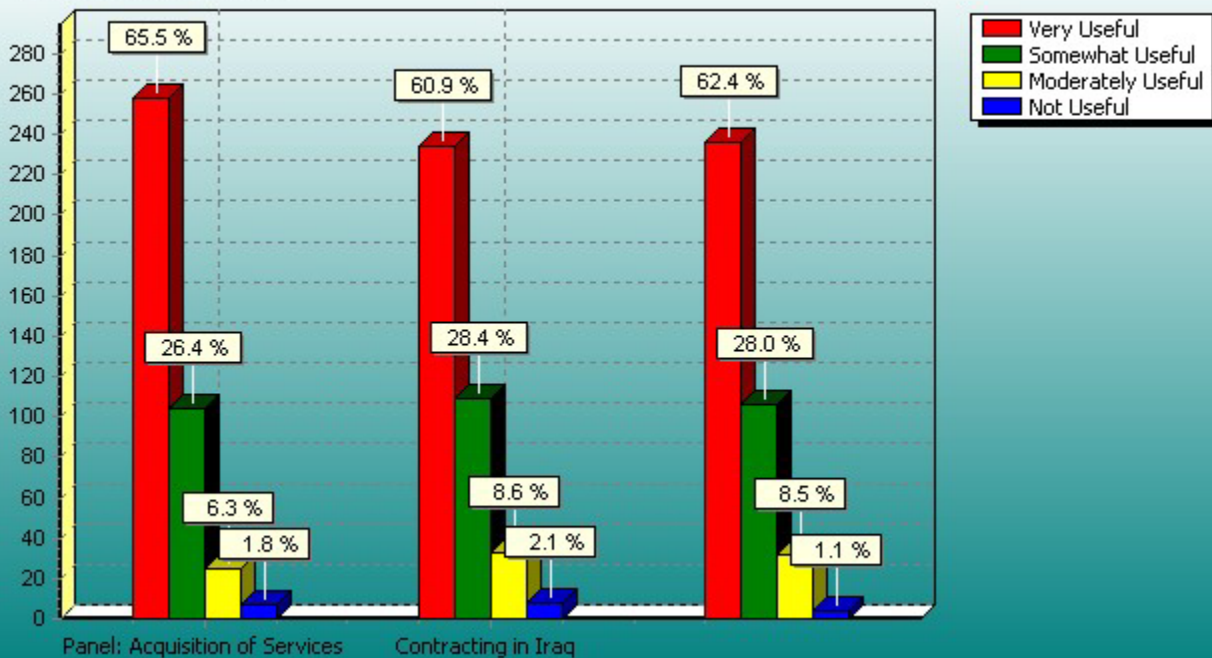
General Session Wednesday - DoD Workforce Transformation



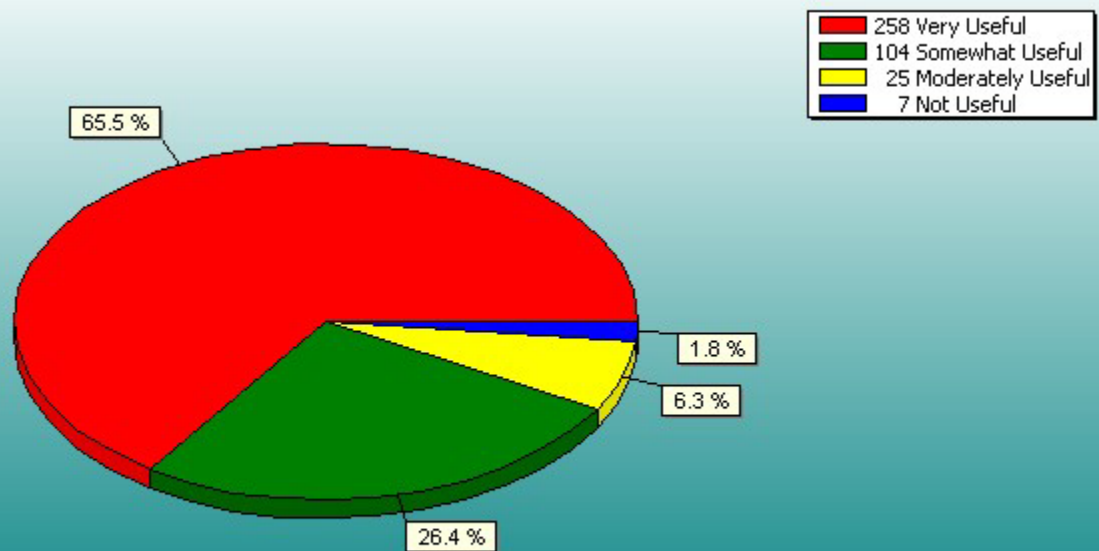
General Session Wednesday - Ethics/Business Conduct



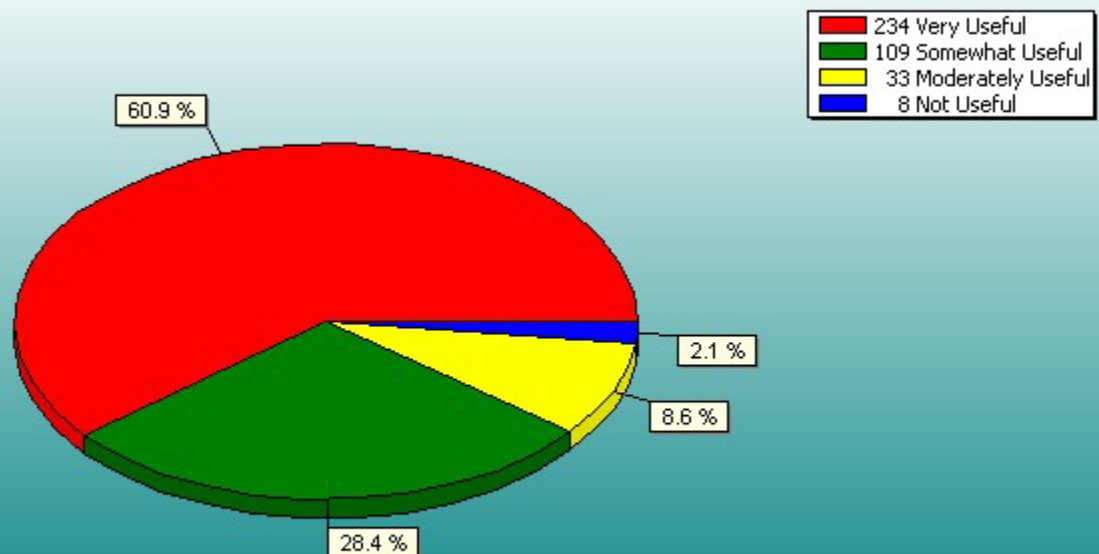
General Session Thursday



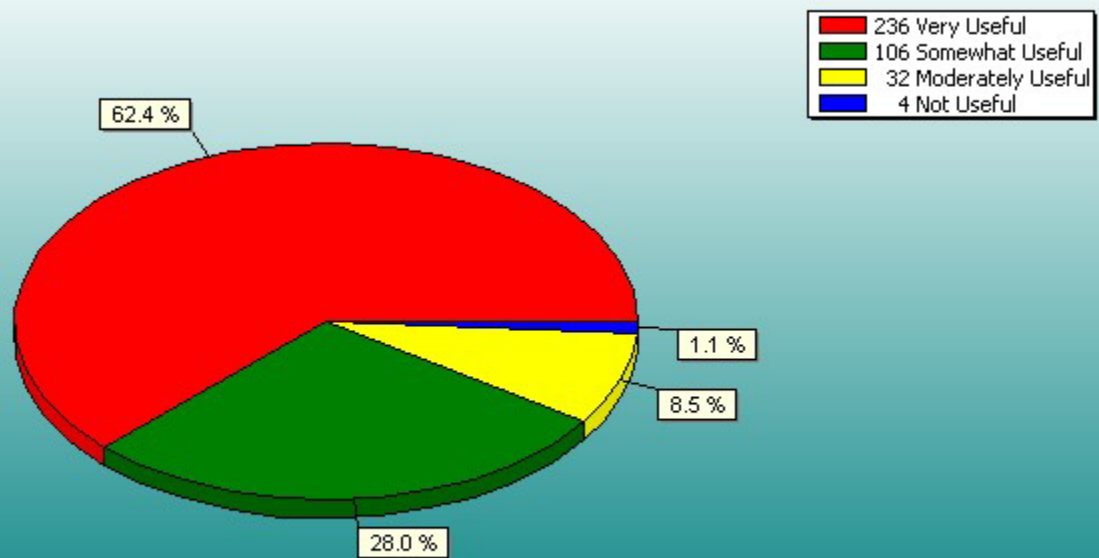
General Session Thursday - Panel: Acquisition of Services



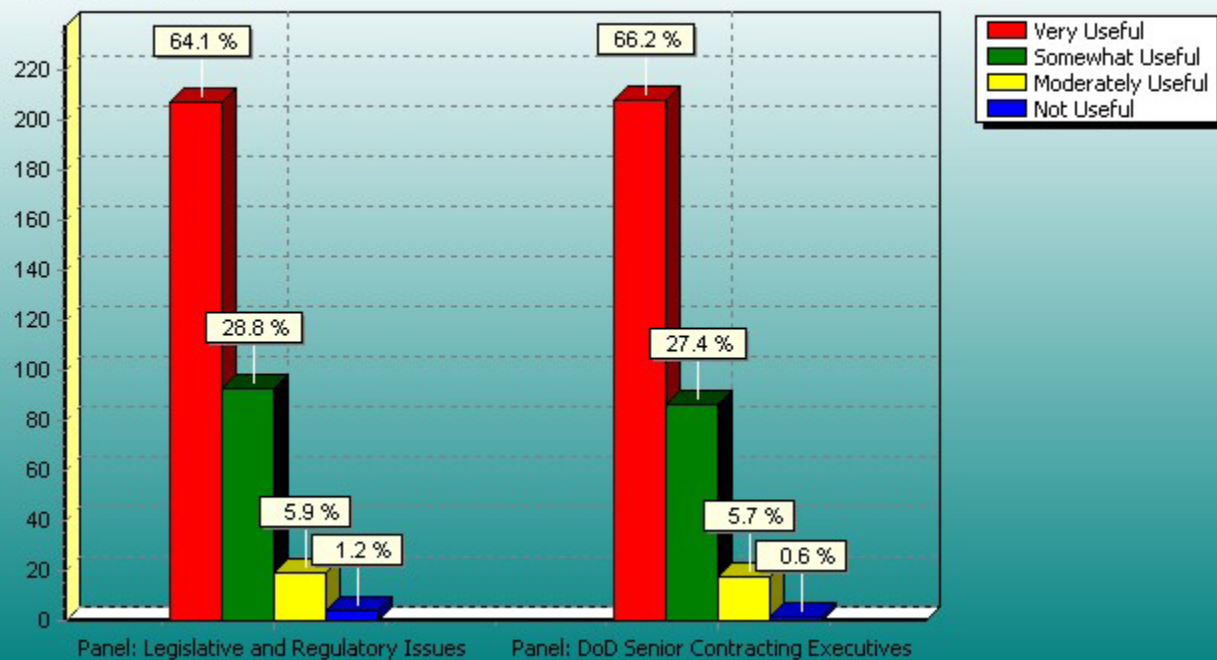
General Session Thursday - Contracting in Iraq



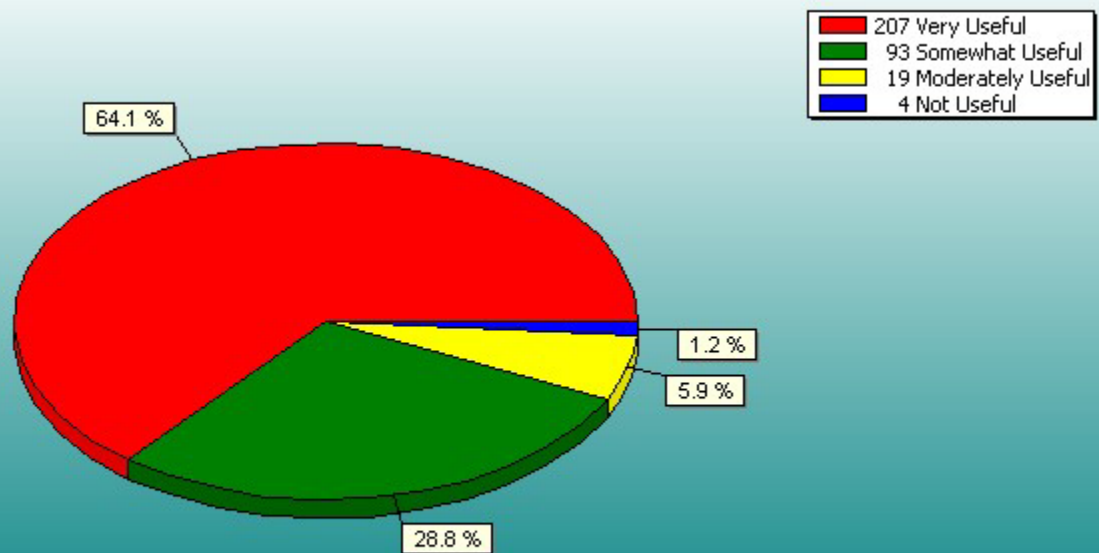
General Session Thursday - Panel: Contractors on the Battlefield



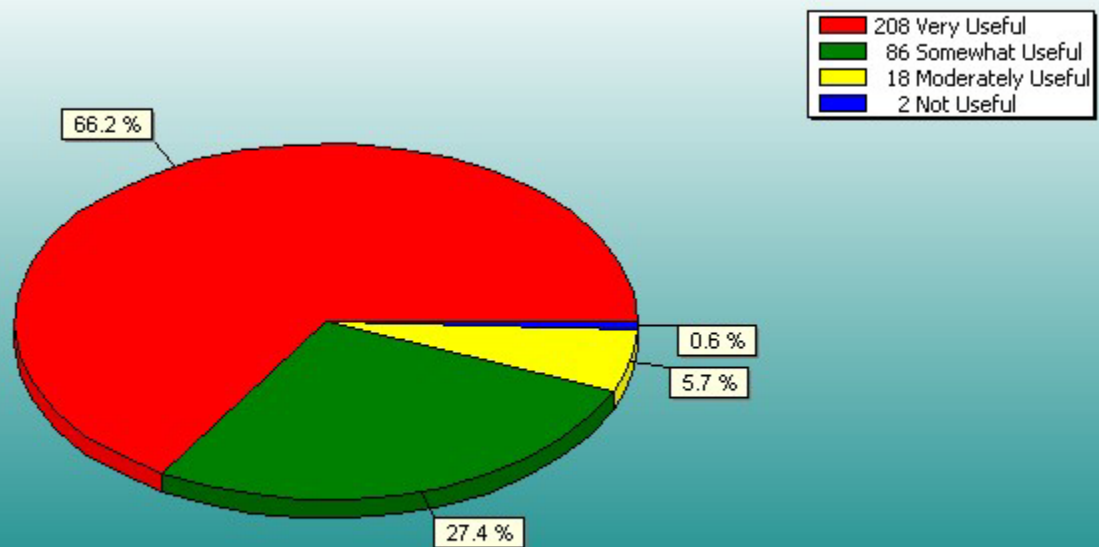
General Session Friday



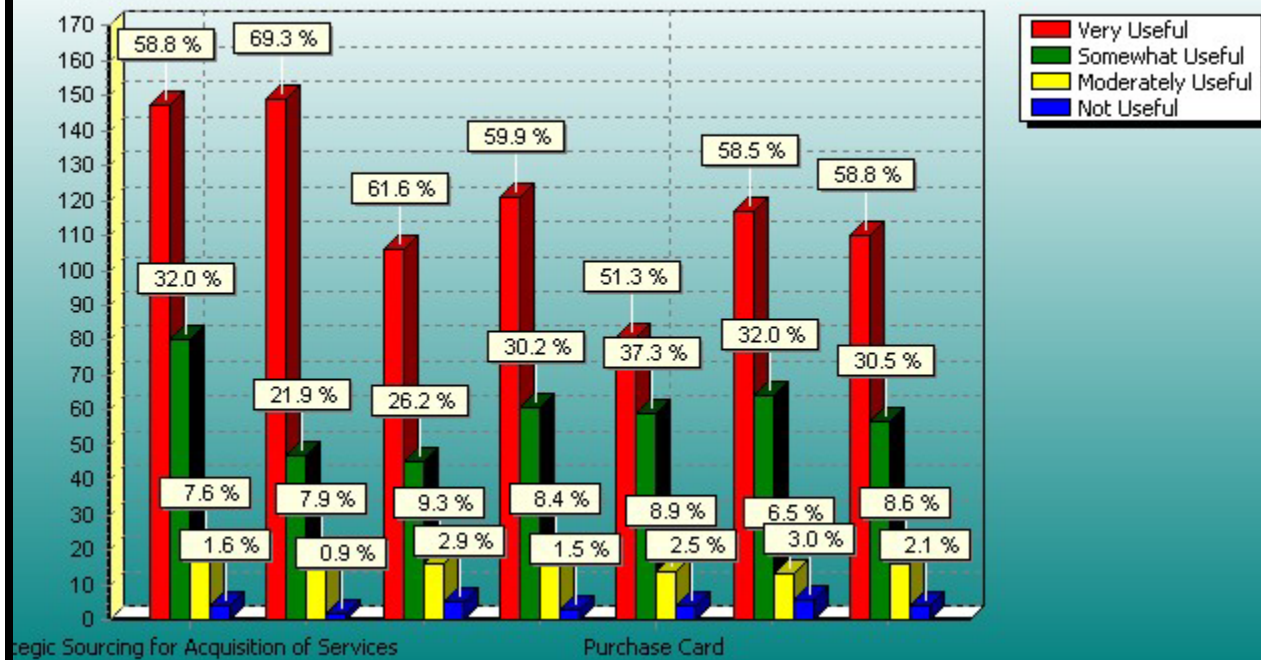
General Session Friday - Panel: Legislative and Regulatory Issues



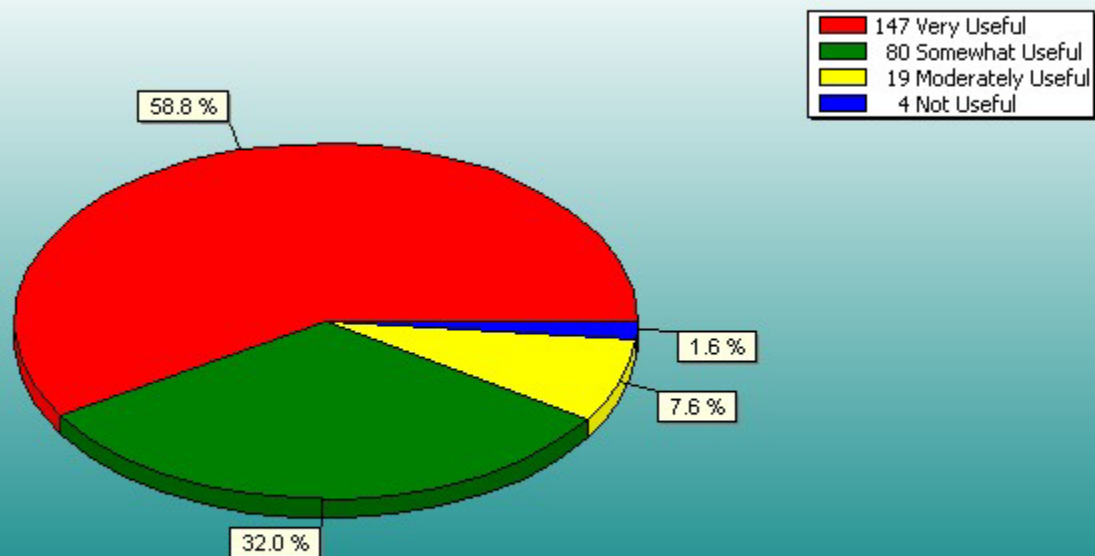
General Session Friday - Panel: DoD Senior Contracting Executives



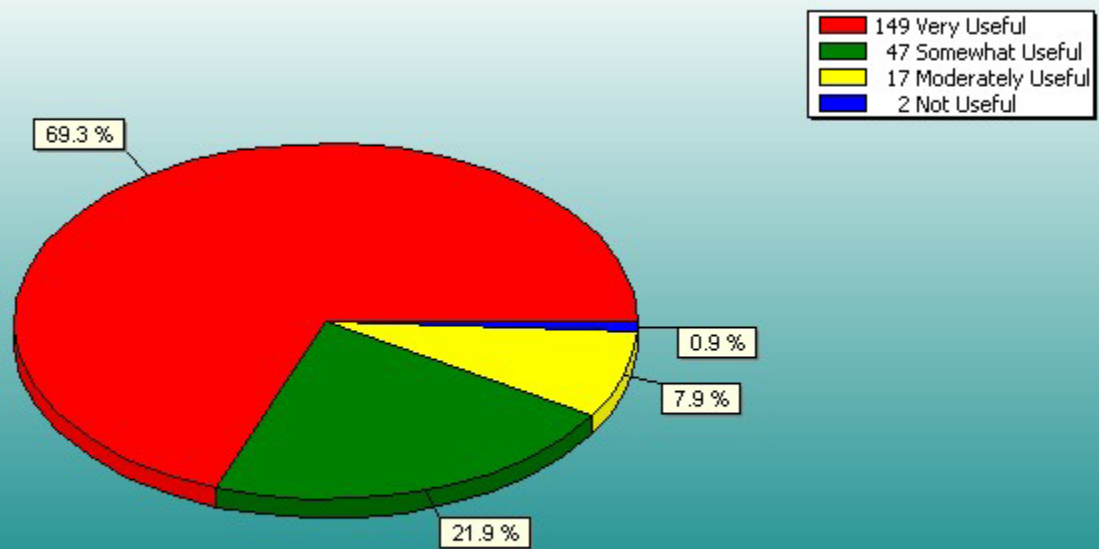
Breakout Sessions



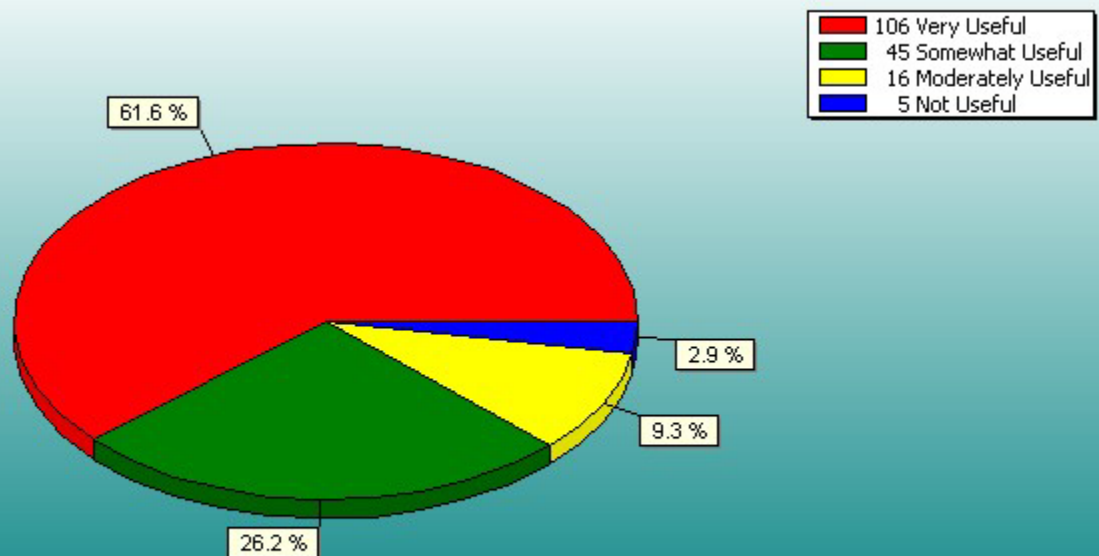
Breakout Sessions - Strategic Sourcing for Acquisition of Services



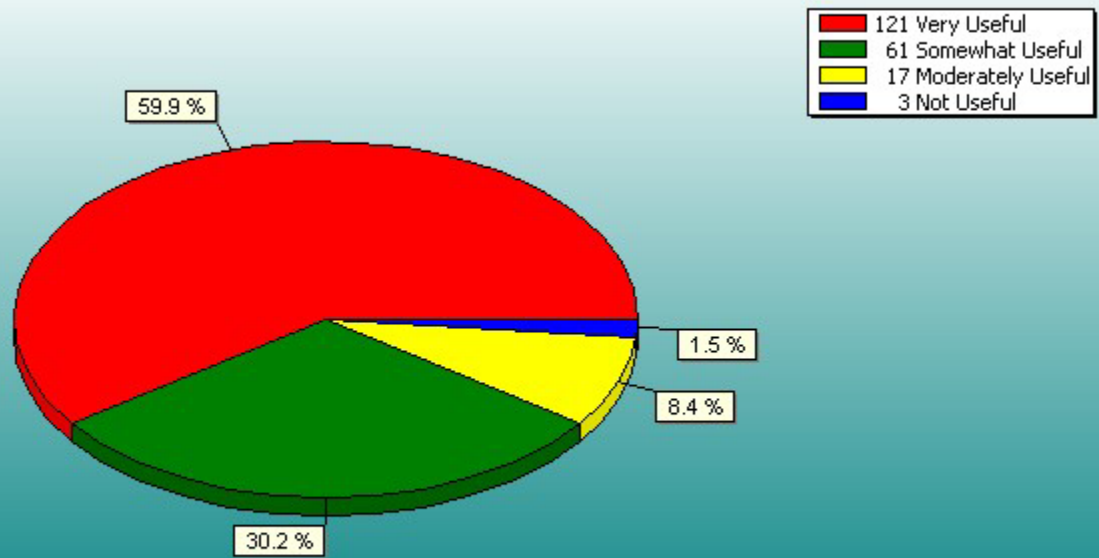
Breakout Sessions - Contingency Contracting - Boots on Ground Transformation



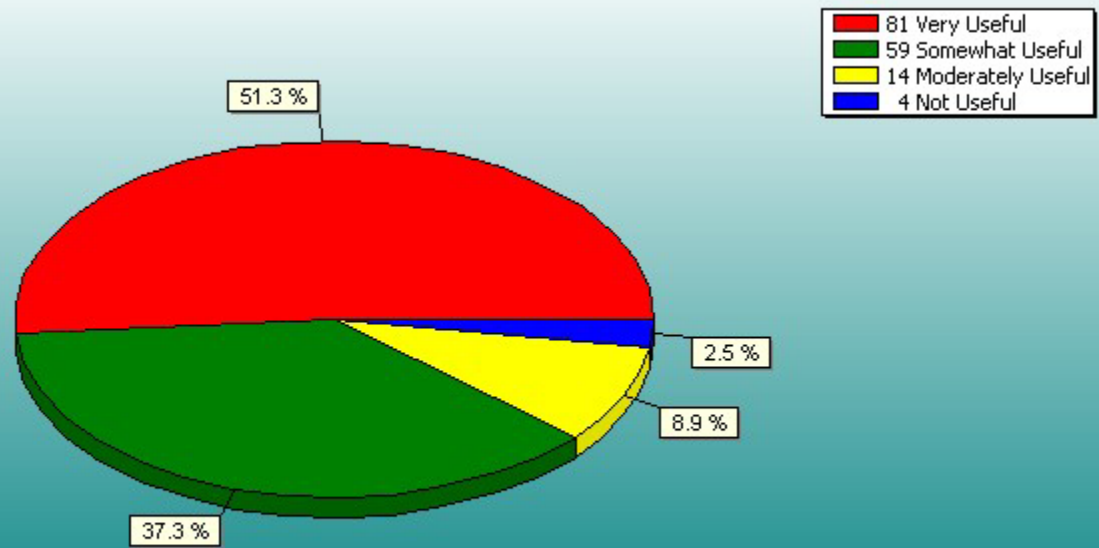
Breakout Sessions - Small Business Initiatives/Preferred Sources



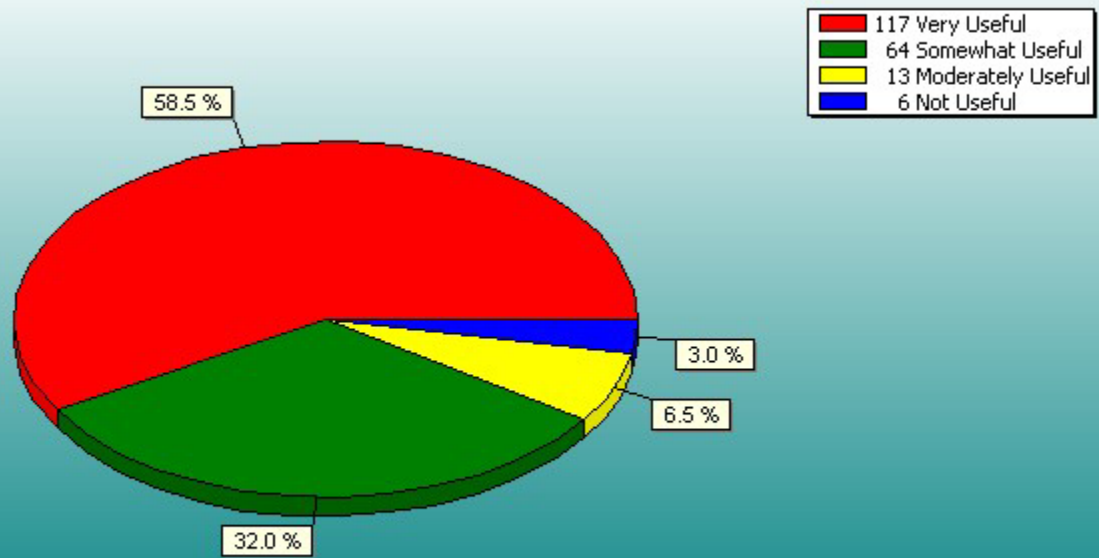
Breakout Sessions - Proper Use of Schedule and Multiple Awards Contract



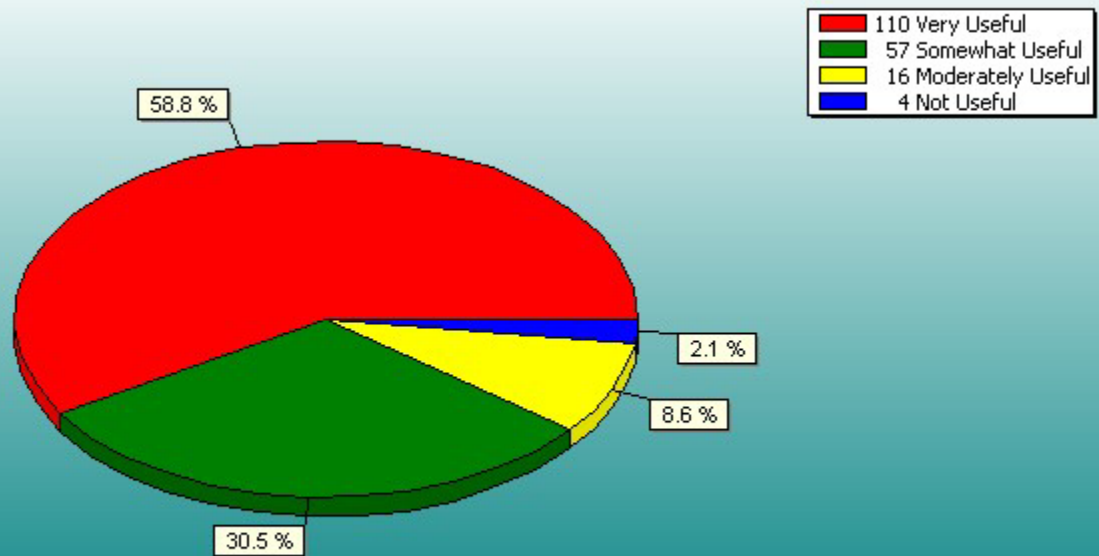
Breakout Sessions - Purchase Card



Breakout Sessions - Contractual Incentives



Breakout Sessions - Implementing Performance Based Logistics



What did you like most about the Conference?

The hotel
Interacting with peers and senior leadership
Information on strategic plans for acquisition workforce for training and development. See old peers
The facilities were beautiful. Having a nice location like this really gives us usually under appreciated government types a real felling of self-worth!
Opportunity to talk with DoD Acquisition leaders
Networking opportunities
Peer interaction and seeing all of the community together
Peer communication opportunities
Opportunity to have dialogue with a number of people with different experiences
New and topical information on current topic that affect the workforce.
Contingency contracting discussion... what we do for the warfighter first hand!
Communication with upper management
The interaction with others
Hotel, simplicity and efficiency of registration, very professionally run by all
Real world issues.
Networking opportunities – <i>(This comment was made many times)</i>
The facilities were great
Great location. Great facilities. Great peer interactions.
The facilities and speakers were great. The panel discussions provided a great deal of insight to how Industry tackles the issues that we face in the procurement community.
The face-to-face contacts.
Dee Lee remarks Service Panel Accommodations
Services Panel
Open dialog sessions. Hotel was great!
Accommodations/Speakers/Topics
The opportunity to network and discuss business issues with others facing similar situations
Sharing of information
Hotel and location
Opportunity to network
Very well organized and great accommodations
Discussing contract issues with others to gain information and other insight
Location
The broad range of panel guest with vastly different backgrounds and knowledge base.
Location and facilities were top rate
Outstanding accommodations. Well organized - good speakers
The wide range of people
Good speakers
Networking opportunities, hearing latest news from OSD regarding upcoming legislation.
Great opportunity to learn what the other Services are doing. Keeps you in the loop

Location - their ACCTG is interesting Breakout sessions
Iraq presentation
Ability to interact with others
Good location ...Great facility
Peer communication opportunities
The opportunity for attendees to interact with the panel members. It allowed for two communications. This was an excellent conference the information presented was not only appropriate but very timely. Very well organized and I don't think it could have been in a better hotel!!! Great Job! I look forward to attending the next one.
The facilities are the best that we've had at these conferences (a ten out of ten). As with any of these conferences the opportunity to discuss issues with people from the different services often outweighs the actual session (the real dialog starts when we step out at the breaks).
Speakers / Facility
Peer-to-Peer sharing. Senior leader insight.
Location and speakers
Facilities Deidre Lee should speak more - very interesting Ms Hall was an excellent speaker
General topics were right
Facility and location and mix of attendees.
The time to network with others
The panel chaired by Dr. Kelman and the audience participation
Level of speakers
The facilities/food were excellent. Kudos to the planning team for an outstanding job. I enjoyed the perspectives of the senior DoD officials as well as the industry panelists.
Learning what other agency's are doing to get services/products to the warfighter.
Accommodations, refreshments/food
Panel discussions
Facility, accommodations, networking
Wide participation of DoD, other agencies and contractors. Sharing of view points on discussions that affect every aspect of acquisition.
Contractors on the battlefield was excellent. Location was great! Schedule was balanced for networking and panel talks provided good conversation
Location. Topic selection. List of attendees. Panel format
Interaction with the other services and personnel to get new ideas.
Opportunity to network with colleagues from different services and activities
Breadth of attendance
Well organized, good feedback from contractors about strengths and weaknesses of our contracts.
In order: panelist members; peer interaction; topic relevance; facilities. AND facilities are outstanding!
Performance based contracting
The speakers and the panels were very informative
Relevance
Renewing acquaintance with old colleagues
The ability to communicate with Senior Leader's openly.
Networking knowledge on the strategic director of DoD Procurement
Facility Open panel discussions on Acquisition of services

The hotel. Mrs. D. Lee. Mr. Thomas Trump. Contracting in Iraq Contractors on the battle field
Mr. Kelman's Panel - PBSA Discussions
Coverage on contingency contracting
Ease of registration and courteous staff. Great facility. Fabulous registration, organization of breaks
Hotel
Hotel..... The panel discussion on Thursday morning facilitated a genuine exchange of problems. Recommend having a breakout session to encourage and facilitate more of these types of exchanges.
Top level policy issues
Themes for embracing change and partnering with industry.
I thought the Co-MCs were outstanding!! (especially the short bald guy)
The interaction with folks in the community. Dee Lee was fabulous.
Facilities, networking opportunities
Focus on the future and the players who will get us there
Open panel briefings along with open discussions and questions and answers.
Policy issues and networking
Top level officials present
Hit all hot topics--had appropriate people presenting...Brought all the people together with the "on the ground folks" Excellent location
Diverse set of current topics and the ability to interface with other acquisition professionals
Great exchanges of info
Well organized. Great location. Reasonable hotel rate for a great facility.
Interaction with people from across the profession. Hearing from decision makers and policy makers. Good insights into evolving trends
Great speakers...networking
Networking. Hear and see agency vision Stressing importance of business first and then FAR
Format, speakers, the panels and the topics, and breakout sessions
CCAS Discussions
Dee Lee's talk - Karen's organization of conference
Aspects which focus on impact of operational contracting
Good mix of topics
Discussions - Networking - Facility
Location - Openness of speaker presentations - Lots of new and good info.
Presentation on contracting in Iraq was very informative and gave a good overview
Industry panel was very informative Breakout sessions Q&A
Great Location - Very Organized
Quality Presenters
Excellent facilities - Good discussions on current topics
Facility - Organization - DOD Leadership Dee Lee speech
Presentations from senior leadership - Exhibits Location and hotel - Organization - Mr. Kampf's presentation - Tina Ballard's Presentation was inspiring and motivating and interesting
Great facility - Liked the panel on battlefield Ms. Ballard presentation
Great facility

Very relevant information. Great Facility...Powerful message from Dee Lee Mr. Kampf was good Steve Kelman's panel was good
Networking with procurement professionals
The hotel was great. The topics were on track.
OEF contracting segments very relevant accommodations
Facility Networking Organization
Well organized and good location
The ability to ask questions and get immediate feedback.
The facilities were superb, and Dee Lee was inspiring
Relevancy of topics
Quality of speakers
Very well organized. It was also very helpful to hear the view of Senior Acquisition officials.
Break out sessions
Nice facilities. Broad range of topics to discuss
Wide range of speakers from different agencies. Great to hear different views and ways of dealing with the challenges we face in DoD acquisition.
The location and topics chosen for discussion.
Strategic sourcing and visioning
Exchange from peers from other organizations in DoD
Accommodations, sessions, interactions with other DoD
Facilities are wonderful.
Opportunity to hear current initiatives from government leaders and interaction with industry. Both lunch speakers were excellent. Facilities and conference operations were outstanding.
The location and facility. The Lunch Speakers were GREAT! Comment during the Breakout "Contingency Contracting-Boots on the Ground" that everyone is a part of Contingency contracting (great statement). Also, one slide that sums the Iraq situation--It's our sacrifice (next to a picture of military) and their future (next to a picture of Iraqi citizens) Awesome.
The opportunity to share information with my counterparts in the other services and agencies.
Great location, speakers, commitment of leadership is evident
Dr. Kelman's forum and the breakout sessions
Hearing directions, concepts, forecast for the future from leaders and big thinkers Great facility
Diverse topics
Good big picture review Networking
Panel discussion
Ability to introduce a wide range of backgrounds
Great facility exceptional speakers Transformation industry group Fresh ideas
Good to hear what is coming in future
Spend analysis Process
Organized Good speakers Breakout session were good Great location
Breakout sessions provided a great networking atmosphere
Ms. Lee was inspiring
Networking opportunity
It was away from work , nice place
Great hotel and location, conference well run, kept schedule on time, panels had good, diverse speakers

Facilities, conference operations, lunch speakers and the chance to network
Networking Learning about issues and problems throughout the DOD and industry
The opportunity to network with a variety of procurement folks from all services - and to see their varying approaches and comments on topics
Practical application info Ms. Dee Lee was good Networking DAR info.
Top level speakers from government and industry
Content was varied Spanned across the spectrum
Great facility
The Victoria Secret conference was next door
Accommodations & Industry/Government interchange
The entire conference ran extremely smoothly...seemed seamless. The hotel facility and services offered were exceptional.
Great range of issues
Panels were uniformly very good. Also appreciated candor of speakers -- readily identifying problems and warts for general discussion.
Industry and Government collaboration and useful presentations
Excellent facilities and agenda
People, location
Discussions on issues and intent to move on improving use of GSA Schedules and GWACs
Hearing about current DoD contracting issues from higher level officials
In Orlando!
Great facilities and content
Networking and re-engaging with DoD professionals.
To see what others are doing and networking.
Substantively, it was an excellent conference. The facilities were wonderful. Thank you.
Tom Barnett's speech and interaction with attendees.
Peer dialogue and dinner / luncheon speakers
Networking; peer interaction
Great interaction with other services.
The communication between all of the services in an open, honest, and non-retribution manner.
Quality of hotel, planning, vendors and presentations.
The opportunity to network.
Joe Kampf's excellent speech
Great facility
Networking opportunities
Variety
Format for acquisition of services was outstanding Location and facility was excellent Ron Poussard in the consummate was wonderful
Hearing from top leaders in acquisition.
Top down view and vision Cross service communication and understanding
Mr. Kampf and Dr. Barnett were great Outstanding facility
Excellent mix of speakers and panelist. Great facility
Networking Excellent conference Open panel discussion Attendee dialogue
Amazing facility PBSA - good discussion

Side conversations
Thomas Barnhart DoD direction for the 21st century.
I enjoyed all of it. People, sessions, facilities and guest speaker.
Interaction with peers across services and agencies
Targeted current issues Good format Experts sharing views was on point. Keep up the good work!!!!!!!!!!!!
Panel discussion w/audience
The breakout sessions.
Location and good mix and topics in sessions and breakout
The ability to talk one on one to contracting peers and get the ideas and lessons learned in everyday contracting operations.
Location
The accommodations and the opportunity to her perspectives and opinions from others outside of my organization.
Networking
Networking Dinner speaker on the 27th
open forums, breakout sessions, hotel is superb
Opportunity to meet new acquaintances in the profession and to catch up with colleagues and friends from prior assignments.
Facility Networking Organization Excellent conference Support staff was outstanding Mr. Wright and D. Oscar were great speakers
Excellent theme Excellent presentations Good panel mix Excellent location and facility
location
Location and facilities
Ms. Lee's into comments Services panel
Great location and facility Networking
Excellent conference Enjoyed it greatly
Networking Ability to hear the leadership of the acquisition
Networking hearing from DOD executives
Using the panel forum was used effectively and our emcees were great...very humorous.
Networking
Speakers made policy more understanding
The information updates passed
Excellent facility Excellent agenda Logistics
The opportunity to network with fellow acquisition professionals.
Peer interaction
Information about new initiatives within DOD
Dr. Kelman- great speaker Ms. Tina Ballard- inspirational
Acquisition of Services Panel provided exchange of current challenges by all and a gage for prioritizing improvements in policy and guidance. Great dialogue by panel
The facilities, staff and meals were outstanding. Speakers were very well prepared. Topics were relevant for the most part.
Pertinent subject matter
Communication on various leveled
Current information, facilities, opportunity to meet other people

Especially liked Kelman's panel -- very interactive throughout. Please encourage more to use this format vice just going down the line with brief after brief. Engages the audience more, etc.
Very well run. Great location. Great logistics. Great set-up. Very senior leaders in attendance (and they stuck around beyond their speaking engagement). Willingness to discuss their views.
The ability to interact with others from the various agencies
Organization of Conference
Professional environment
Ability to connect with the Acquisition Workforce and hear top down perspectives on recent issues.
Great speakers, great topics, great facilities
Outstanding sessions Great Facility and staff
Industry panel was great
Panel discussions
Breakout sessions Thursday evening dinner speaker
Wide range of speakers
Outstanding location and facility Good speakers Good Q&A session ACQ demo presentation was very timely
Updates on future activities in different areas. Networking with key contacts.
Everything especially the strategic sourcing breakout panel and learning about the pilot.
Contracting effort in Iraq and the Thursday night speaker
Everything Outstanding
Networking Breakout session Facility was great
The facility - Outstanding conference
Ms. Lee and Mr. Williams leadership insight throughout the conf
-Breakout -Networking
Dinner speaker Dr. Kelman Panel
Excellent facility
Intro remarks my Ms. Lee Luncheon speakers were also info. and very good Great location and conf. facility was outstanding
Very well run Professional Excellent support staff and facility Speakers were knowledgeable Good Audio Visual
Organized Outstanding facility Staff efficient and professional
Hearing about Iraq
-Banquet speaker -industry panel -overall mix of topics -OUTSTANDING CONF
Guest speaker on Thursday was wonderful
Variety of topics Very smooth well done
Network opportunities. Dr. Barnett
Dinner speaker was great Facility was good
Simply superb
Excellent
Break out session were enjoyable
Excellent location
Facility and food well organized well managed
The opportunity to attend
The facility was excellent. Most of the speakers were dynamic and informative

Luncheon and dinner speakers
Dr. Barnett Facility was great Staff was wonderful
Open dialogue among all services and industry
Lunch and dinner speakers. Peer interaction during breaks and after hours.
Location
Current issues were addresses Location was good Dr. Barnett was thought provoking
Excellent agenda " speaker " Conference
the hotel
Networking. Meeting new people
Topic transformation
Discussions on policy and or procedures
Allowing working level people to present issues/observations
Dinner speaker Breakout session
Focus on relevant topics Outstanding panels Great facility
Excellent speakers Networking
Networking Opportunity to hear from experienced people on various topics
Dee lee was great Le Antha Sumpter was good J. Kampf was good
Interface with government and industry
Excellent facility Breakout sessions
Facility
Location Mr. Kampf
Focus on long range trends/issues rather than immediate issues. The strategic approach
Incentives panel
Panel on acquisition of services Hotel accommodations Contractors on the Battlefield
Presentations
Contractors on the battlefield panel & breakouts Networking--access to policymakers Audience question & answers not covered during panel or on website Barnett's speech/ Chu's presentation
Hearing views from the industry
Covered a diverse topic base
Facility and food
Networking--Dr Lee's talk. The Toyota guy was good. Useful discussion on service contracting. Kelman and Soloway always good. Contractors on the Battlefield fascinating. Dinner speaker was fantastic! Dr. Chu was also very good. Friday morning was a great capstone to the whole event
Breakout sessions
Mr. Burtons brief (OFPP) Contingency contracting Dee Lee's opening Dr. Barnett's brief I thing the organizer of the conference did a spectacular job!!!!
well organized Very professional
The candor, friendliness, networking
Hotel was exceptional Opportunity for extensive networking
-Wonderful conference center -Thursday. night speaker excellent -Dr. Kelman's panel was good - Ms. Ballard was very inspirational and motivating speaker
Facility Diverse background of speakers
Dee lee was wonderful Mr. Kampf was great

That senior leadership was present first-hand--the vision for our workforce. Opportunity to interact with senior leadership and fellow workers
Networking Great facility Best I have been to in 24 yrs
The breakout session
Location
Networking Knowledgeable speakers Well organized
The presenters The vast knowledge of the speakers The information provided
Refocus on DOD's management priorities and discussion of future challenges Networking with peers Guest speakers were outstanding Subject matter topical and relevant
Focus on recognizing that the procurement process can be made better with a focus on warfighter
Quality of speakers Topics Facility
Dinner speaker was excellent
Q&A periods Panels speaker quality
Dinner speaker excellent Panel on Services Contracting and Contractors on the Battlefield very interesting Facilities were outstanding
Diversity in content and speakers Outstanding show management
The facility was top notch. Every detail was well planned and executed. Organization and execution was smooth and thorough. Whoever planned this conf. and pulled it together so flawlessly should be complimented and awarded. The AV techs were great and knowledgeable.
Ms. Lee's introductory remarks
Location Breakout sessions
Ideas and trends presented
Networking Organization of conf and staff Presentation quality Excellent AV quality
Networking Facility
Accommodations Iraq (T. Ballard)
The frankness of the senior leaders comment.
Good dinner speaker Provocative material
Dee Lee's honest and upbeat remarks
Networking opportunities. Diverse subject matter
Outstanding conf
Discussion on contractors on the battlefield
Facilities & Service Choice of topics & speakers
Discussion on contractors on the battlefield
Well run conference No improvements needed Great quality speakers and staff
Wonderful conference Great speakers
Diversity of speakers Hotel was great
Outstanding job to all involved !!!!!11
Great facility Added to quality of conf.
Superb facility Banquet & speaker excellent Agenda & breakouts very good, well planned
Interactive topic
First rate facility and staff All AV worked and that was refreshing and help the quality of the presentations
Info about contracting in Iraq
Contractual incentives

Well organized Very good info.
Outstanding facility Good industry participation Joe Kampf's video was on target Diverse attendee mix impressive Dee Lee's opening remarks should have a follow-up e-mail to all attendees as part of her thanks for attendance at the conference
Good speakers Good time keeping
Ms Ballard presentation was great Location Food Support staff and professional AV crew I would like the AV crew and staff for my next conference.

How can we improve the Conference for next time?

more focused panels...group like strategic players and have a more focused theme
More time allotted for all of these topics. There was a lot put into a little time.
You cannot top this!
Deal with meaty issues like personal services, management controls, performance based service acquisition
More breakout sessions!
Keep the agenda as interesting as this one.
NA
Great Job..... Best run event in years.
More discussion of the impact we have on mission support.
More specific points rather than generalities.
Possibly lower to cost to allow others to attend -- other than that, I can't imagine how to make this any better. You've set the bar VERY high!
same place, same people running event
All very good! No changes, keep the info current.
Less time with PPT's slides more dialog and interaction
Provide more time for networking / information interchange between participants in conjunction w/ topics that generate substantial interest or involve the need for many elements of DoD to work together, such as follow up on Ms. Lee's remarks about the impact of potentially losing some flexibility that comes with GSA vehicles and the need to establish a consolidated list of DoD instruments.
N/A
More free time. Additional breakout sessions.
Not have it in front of a three day weekend.
I would like to see one session devoted to systems acquisition issues.
This one was great.
More specific solutions to issues rather than general ideas
Panel Discussions are great
No suggestions.
Begin the conference earlier in the morning (0700 or 0730) so that there's more time to enjoy the area.
Restructure panels to have less formal presentation and more interaction with the audience like Dr Kelman's panel
Time for more than two breakouts
allow more time for networking
More discussion panels, less briefings
This was a DoD education conference and was not focused on exchange between senior DoD and Industry executives as in the past. Okay, just make clear the purpose. I would not attend next time based on this agenda.
The conference was well conducted. The facility was wonderful. I do suggest more than sweet pastries for breakfast.
Too many subjects--many were very narrow in their application to what I do every day - the days were too jam packed-- for example - Thursday we were scheduled from 8 to 8 --\
Make attendee list available via the web prior to conference.

Shorter speeches by panel speaker.
More breakout sessions, fewer large group sessions. It is hard to stay engaged in such a large setting. The discussion and topics of the general session but done as part of 2 or 3 sessions smaller groups would be good, even though the dialogue might be somewhat different due to the participants.
Shorter presentations More discussion time
Don't know how you could beat the accommodations this year. This place is fantastic!
- more lively speakers - shorter speaking time - a meet and greet of speakers on last day of conference - shorter presentations (less detail) - shorter day do we need to cont. to work the 10 hr day
Follow Steve Kelman's advice and kick out the supervisors or in this case, get the GS 11-14s who have to implement your policies get up and give their perspectives. Forget the Ken Oscars and bring in the contractor personnel who are equivalent to our journeymen contracting officers.
More aisle space between tables at lunch
Allow a little more time for questions from the audience.
More afternoon breaks. End at 1530.
We need to look more outside the box. We need more input from the customer point of view. A futuristic talk concerning trends like (Toffler, Inst.) we should always discuss the changing nature of our products and services. i.e.. Systems and software I would like to have a very high level Financial Mgr. and Logistics Mgr. so we can get their view on hoe out domain integrates with them. I would like to see award presentations for: a. best research in procurement related topic b. best writer c. best acquisition./procurement innovation process improvement d. career contributor/ long term e. best new metric f. best comm. pool
Bring in more of the requirements community both as presenters and attendees. In recent years we've recognized that a one way dialog within the contracting community is not completely healthy so we invited our contractor partners to join us, now we need to add our government clients to the agenda. Take the conference as an opportunity to recognize the people in the trenches doing the real work of contracting with various awards.
Have more of the panels operate like the one conducted by Steve Kellman. The panels need to allot more time for audience participation and Q&A as opposed to having each of the panel members give a canned 15 minute power point presentation.
Tape/interview workforce members on key issues... get representative comments in the taping. Do same with Senior leaders and experts. Have computers available for people to menu through 30-60 second tapings/topic bites. Could also post these on DPAP web site. Also, use conference to interview/tape experts and senior leaders and/or panels.... distribute tapes for in-house training. Edit to keep short and crisp and targeted. Consider off-year conference webinar where over one week.... there are "e-sessions" that the workforce can "click" into... and listen or participate either from their cubicle or from auditoriums at each of the buying locations. This would help significantly expand reach of conference. Perhaps piggyback off Army awards ceremony ... have joint ceremony where certain awards are same across Services/Agencies and we highlight these winners and their accomplishments on Tuesday General Session
better real life examples of how DFAR adds tremendous amount of lead-time and resources required to do our job
more on current policy
this is really an excellent conference
It will be hard to improve from this. Just try to do it this well again.
More time to network ... Thursday there was no time between sessions
Tailor the panel discussions more like the one conducted by Dr. Kelman
No specific recommendations.
Doing a great job!

Include more services/construction contracts and agencies as suggested by Mr. Dennis Wright, KBR
Shorter more frequent breaks for us older folks that can not hold it very long
For immediate feedback use technology. Such as Digivote plus CRS. Allows conference attendees to vote in issues and provide immediate feedback that can be shared on screen by demographic.
No input... Best I have ever attended!!!!
More specifics - less theory
I would suggest bringing in higher level people to help understand the real transformation of the DOD and Army. People like Rumsfeld or Powell. We need to be able to have direct feed into that level vs. thru another level of management.
Have a visit to some meaningful historic place for teambuilding. In the past there have been trips or dinners at unusual places. A little time away from 8 hours of sitting would make conference better.
Start off with better panels. Day 2 should have been Day 1
Do the same thing in the same facility.
na
Nothing.
A little more than 30 minutes for speakers so there is time for questions
Longer
Lower cost to get those really supporting the warfighter a change to be heard. There were NCOs and very few GS-13's
Have panels focused on real issues, not simply currently fashionable slogans
More panel discussion.
Have more breakouts to allow for more specific issues to be discussed with key leaders.
It was good!!!
have topics which are useful to us such as PBSA, how do we change to this new req. multiple awards, how to best use them
Keep the location
Keep with relevant speakers Conf. keeps getting better and better
Make it an annual event with cont emphasis on current initiatives and senior level insight Invite Mr. Wagner to speak
Not much ... very good topics, speakers and top notch facilities. Great Job!
more breaks
Suggest the critique at the end of the conf. Collect input each day... All Blackberry users are capable of emailing comments at the end of each sessions
Provide dinner each night..
More discussion panels and less PowerPoint
More relevant issues
Report card on the implementation of performance based contracts. Encourage more industry participation in the conference and real dialog on issues.
Expand the length of the conference by at least a half a day -- too much stuff - too little time
Enlisted representation. I counted 2 out of 600. They are an important part of our team and should be represented accordingly.
NEED SOME DOWNTIME - 24/7 IS NOT A GOOD LEARNING MODE - ASK DAU
The conference set up was great. Make sure you keep industry, both government contractors and non-government contractors, involved.
PANELS NEED TO BE STRUCTURED AS PANELS VS BRIEFINGS

Need better survey - one that deals in greater depth with evaluating content (know that this proves difficult, but it's worth the try). Need to split out the conference into two arenas, major system acquisition and all others. Don't think that a "one size fits all" kind of conference is beneficial, nor does it lend itself to really starting the dialog on addressing issues.
Dinner speakers are too much. Would rather see shorter days....It is hard to absorb all info in long 10 hr days
Format is good - additional discussions on current system topics such as capability based DABs, etc
Invite more industry
More of the same
Have agencies like DCAA present their vision excellent plans. How are they transforming
More industry involvement Half day sessions to engage/partner joint exchange
Bring in the warfighter Hear in the customers own words the needs and wants that needs to be addressed
Not an improvement ---please maintain or exceed the excellence of this years conf.
Don't know.
Nothing!!!!
Coordination of panel member information. Sometimes individuals in different blocks became repetitive. Tighter coordination is mandated by highly inflexible time constraints.
Keep conf. current with discussions on contracts needed in todays and tomorrows world.
To many policy discussion Left attendees with many questions
Please don't assume all attendee have a MS in computer science Acronyms were over whelming
Poll Acquisition. community before choosing topics Discussion on SEC 843 would have been good
Congressional representation
Prior to conf. get input from the field on issues to discuss
Fewer power point pres.
It would be good to have a senior leader from the USMC speak at the conf concerning procurement issues since 911
Keep it the same ...It was wonderful
Handouts were difficult to download from conference website in advance. The concept of early access to handouts was good, execution was poor.
Address the interface between comptroller and SPS. Address the crisis/shortage of journeyman level 1102s (12/13s)
More time for Q&A
Smaller group discussions
Get rid of boring speakers 5 chart minimum hold presenter to 15 min limit
Allow a more time to attend more break-out sessions. Some topics needed more time.
More dynamic speakers and an off-site, possibly a behind the scenes guide to Disney
More visual examples on slides vice general discussion
It was an excellent conference.
Keep this hotel
Don't read biographies as part of panel introductions Don't waste conference time handing out gifts to panelist
Suggest a group field trip activity. Would be a great way to either visit a contractor facility or even better, visit Disney operations office with a complimentary ride on Space Mountain...
Everything is well done.
Shorter days. 10 hours of lecture is challenging.

Ethics presentation is important, but was a sleeper
More interactive panels (like the Acquisition of Services panel).
Contingency Contracting Break Out did not consist of any civilian workforce personnel.
I'm not sure it can be improved....really great as is.
Panel should take more questions from the floor and have less slides
Allow for more govt. industry exchange on how to resolve specifications
More exhibitors
More industry for interaction
to many panels
Allow more time for audience interaction during panels
Post all of the speakers slides on web prior to meeting. Did a good job, more of the same next time.
Don't have a full day of sitting in the main conference listening to speakers. Have more breakout sessions and spread across both days.
A little less pricy facility - this was nice but awfully expensive and too remote for those who did not have a rental car.
Do a practical workshop to show application policy...
Have members of Congress speak ...(or senior staffers) More information on JWOD program
More dialogue less slides
Tell us OSD is connecting contracting jointly
give briefing chart handouts
More discussion on lessons learned and detailed practical/survival tips. Take the magic out of a lot of the policy wonk talk, and tell us how to implement and what pitfalls to avoid.
Time limits on breakout speakers was too limiting. recommend 20mins vs. 10 for each speaker
Also have a dinner and speaker on the second night
this one was just about right
Nothing. Just keep it up
Have more time for breakout sessions.
Keep speakers to a time frame that allows for Q & A
nothing I can think of
Select a better location!! :) Just kidding!
Not sure you can top the facilities. I thought format was very good.
I thought overall, there were no improvements necessary.
It was excellent.
More time for direct dialogue with strategic leaders. Perhaps informal meals by Ms Lee and Service leaders with small groups
Less "stand alone" briefings and more interaction with the audience. Little more time on breakout sessions to explore issues more fully.
Require attendance. The # of empty (although "reserved") seats at the breakouts was a disgrace. It's common knowledge that many employees (on paid TDY) were on the golf course, at the pool, etc; and did not attend much/all of the conference.
Make sure you do it the same way.
This one was outstanding and set a benchmark that will be hard to surpass. In other words, it was nearly perfect.
Sessions might begin a bit later to provide an opportunity to catch up with the office early in the

day. Then, time will be available to focus on the conference and its topics.
Everything was wonderful, but the long days made it difficult to absorb all the info.
Plan to allow for more breakout sessions - they promote more interchange than the general sessions
No improvement needed. Excellent
Add another day Outstanding conference KUDOS TO ALL!!!!!!!!!!!!!!
Less technical and more leadership/management issues.
An extra day with cross services teams to address specific issues and challenges
More dynamic speakers Panel discussions were dull and dry
More time for Q&A
More chances for breakout
Encourage individuals to do a trip report because this would cause them to be more interested in all topics ! This could be seen as a boondoggle unless people are held accountable. But it is also good practice and spreads what the 600+ people learned here to 10x that many people.
Speaker's who wander the floor as they talk show little regard for the size of this audience. No one can see you other than those seated near the isle that you are in. You might as well be in another room. It was not clear that the breakout sessions had any work product that was to be carried forward for action. Too much report out; no opportunity for bottoms up input. Message from some of these sessions was completely constrained by the basis of some key acquisition officials. Block sessions into categories like: procurement systems and infrastructure, major systems, services, commodity buying, facilities. Give some recognition to civil contracting activities i.e. IRAQ.
More focused topics. There was too much general information that was provided one way - from speaker to audience. Need more time for interaction - the interesting details are in the questions and give and take.
The dinner speaker Thursday evening was interesting, but 90 minutes was too long...recommend that they be allotted 30 to 45 minutes after a full day of listening to speakers.
More of the same
Shorter and fewer speeches More Q&A
Have the breakout sessions be on the first full day to promote better attendance.
To many acronyms used
Open discussion with strategic leaders
more time for questions, invite DCAA, have separate forum to address the many contingency contracting issues and concerns to address our contractor support and theater structure problems
Care about content of survey feedback by asking attendees to submit them after all sessions they will have attended. What is the point of getting a practically blank survey form 10 minutes after the conference starts? Have the e-biz speakers not speak in code, and spend more time on outcomes of efforts rather than technical details of how they're getting to the outcomes. (A particular problem with the Booz Allen speaker at the Acquisition of Services breakout session.) Eliminate the incessant repetition of the kindergarten "repeat-after-me" quotation. ("I'm at the DoD Procurement Conference and...") Once can be humorous. Twice not so much. After that it is really annoying.
More breaks
This one will be difficult to top Great Conference!!!!!!!!!!!!
leave more time for questions
If including breakfast, make it a hot one. Dinner speaker was way too long after a full day.
Allow time off in schedule
More Q&A
More Q&A
Good mix Great accommodations

Panel format works better for this audience.
industry views integrated with DoD
The only suggestion I have is either have a speaker during lunch or dinner--not both on the same day. We're in conference all day and to come back to a speaker during lunch and dinner was just overwhelming. My focus was not totally there so I thought it was unfair to the speaker since I'd been through all kinds of briefers earlier in the day.
Add a few segments on system acquisition
OUTSTANDING!!!!!!!!!!!!!!
More breakout sessions Great conference
get a good (i.e. not a guy trying to sell a book) dinner speaker
Have a panel discussion on the strategic implications of our present reliance on contractors/civilians that accompany the force in situations such as Iraq.
Less slides more Q&A
n/a
Great job Thanks to a great support staff
More dynamic topics
Slide notes provided to attendees.
Thursday was a very long day with very few breaks. Recommend giving a longer break (at least one hour) during the day.
Improve quality of breakout panels
Bring back the Media Panel.
More breakout sections
Suggest having dinner early in the venue (i.e. Wed night). Excellent speaker -- awesome, thought provoking.
More opportunities to showcase exhibits and provide time for people to visit them specifically. Also - format for Thursday afternoon could have been improved. Afternoon break-outs (especially in sunny Florida) have a difficult time attracting attendance - because people are tempted to say "well, I was just in another session" and go off to their room to work or to the pool - easy to get distracted. It's always easier to get people to see big names - need to schedule them when it's hardest to get attendance.
Military (I am a civilian) should NOT be in uniform. The appearance of military members lounging around a luxury resort is not appropriate at a time when kids are dying overseas. Also--the Contracting in Iraq briefing was more of a partisan speech than an informational session. Believe it or not, there are some of us within DoD opposed to the war in Iraq and unless we are given a forum to voice our concerns, the flag-waving in the sessions should be held to a minimum.
No uniforms for military. Besides degrading non-attribution didn't seem appropriate in a relatively posh environment while troops are dying in Iraq. It's an issue of perception.
Would like to see a combination with Program Managers and Acquisition/Contracting to keep both perspectives together.
I liked when the panels focused on questions, either prepared or from the audience, instead of using all their time giving their own presentations.
More networking time
invite speaker and guest from requirements community
Less slides and more concise info
NO Changes !!!!! CAN IT GET ANY BETTER??
OUTSTANDING
Focus on solutions to our challenge to a greater degree
More question and answer opportunities. Written presentation handout materials or accessible on

conference website to be printed out.
nothing
More practical examples and discussions More breaks are needed
More Q&A
Screen speakers better
Speakers who address new issues A speaker like the author of "Execution" would be good
More time for Q&A
More of the same
More substantial breaks
KEEP location A panel on view from the field
More breaks
More time for breakout
Use Q&A cards
Ethics should be on first
More Q&A
More free time
Golf would be good
Have it in Hawaii Have more opportunities for breakout sessions, spaced out so that I could attend more topics in which I was interested.
Ask industry experts or other Federal to come prepared with more detailed, pointed recommendations after they have first familiarized themselves with the DoD environment.
Conference hours need to be scaled back Dinner and lunch should be on different days
More interactive sessions
I thought the timing on Memorial Day weekend made it tough to arrange travel.
More networking time
Break at least every hour and half
Cont to invite speakers to industry
leave more time for questions
Better method of interaction with the audience.
Hear from senior leaders throughout DOD
Include laws that make the acquisition process harder and hoe can we influence changes to statues
At start of conference, include short session up-dating this week's issues. Re: menu: provide lighter menu selections, especially one any three-fer (breakfast/lunch/dinner) day
More breakout sessions
Allow more time for Q&A to many acronyms
Provide a package of POCs for various issues
Ethics speaker was not very clear and was rushed
Follow-up issues of concern
Fewer panels that simply present and sort of lecture
More Q&A Encourage speakers to know topics thoroughly and not read directly from speech
Go paperless--have laptop setups Less food to lower conference fees/ fewer goodies
Do a topic poll before next conference
Segment on performance based contracting

More time for networking
Need more interactive panels like Steve Kelman's--give and take with panel members & audience member. A model for future panels!
Permit attendance at more of the breakout sessions
Continue same format
We need to integrate the facilities and construction contracting disciplines into the DOD procurement community--one team, one fight
More on ethics
More Q&A
Most of the first day's transformation presentations were weak. Avoid "buzz word" panels & focus on issues of real interest to procurement professionals
Limit panel members to 3min a person More exciting topics
Explain to the group, whom we shouldn't have to explain it to, the appropriate respect for the flag during the playing of our national anthem
Need speakers have completed exceptional task
Difficult to improve but I do suggest one or more senior general to speak
More in-depth presentation on current issues
More time for Q&A
Location & facilities were wonderful Maintain this standard
Fewer PowerPoint slides More Q&A
More topics related to major systems acquisition.
to many slides in presentations More Q&A additional focus on outside major systems
Limit slide presentations and dull speakers breakfast sessions a disappointment--we do not need basic sales pitches--give them a theme or real issues to discuss
I would like to hear from USD(At&L) an done SAE. I think it would also be most revealing and helpful to have a speaker or panel to address
Have planners attend other DOD/civilian sector conferences so the can select the best presentations Make sure that DOD agencies propose a panel/subject area for the conference Please emphasize that attendees should NOT talk during presentations Provision of wireless capability to check e-mails during breaks
More Q&A
Less panel members
Can the canned presentations the first day--need more of an interaction Army, Navy, AF & DLA were told to do a dog-and-pony show
More time for Q&A Make time limits matter
Shorter times for workshops
Have a room with internet access Computer support was incredibly expensive here, slow, and not adequate
Less items on agenda, leaving more time for discussion and Q&A
Additional opportunities to attend breakout
Need more senior acquisition leaders as speakers Paul Wolfowitz as a speaker? Soloway & Kelman are not current DOD leaders
No comment EXCELLENT JOB!!!!
I enjoyed the entire conf. Please keep it up
Smaller panels with more time for interaction More networking time in smaller groups for problem-solving

Great location
More interactive presentations Less PPT slides more Q&A

Do you have any specific suggestions for topics, speakers or a theme you would like to see in future DoD Procurement Conferences?

More sps...and Increment 3
I think you should add a panel on the things we individuals can do to directly improve the contracting process.
Congressional OFPP
More on workforce initiatives as well as current policy issues.
Need a Panel on PBSA for Major Systems and Space. Need a panel on Acquisition education and training, including industry, DAU, Universities, Training providers (ESI-I, AMCI, MCI), etc.
Services contracting
When talking contingency contracting, bring in the NCO's who can talk to where the rubber really meets the road.
Ms Lee and any speakers she chooses- Dr Kelman was great - loved the interaction - suggest more of that in the future
We should have members of congress to speak on the procurement policy issues
More emphasis on Spare Parts acquisitions.
Inclusion of Program Management and Program Managers responsibilities in the procurement process.
Multi-national contracting
Session specifically addressing performance-based contracting, and how to implement. Open forum session with participates to share innovation business practices and/or lessons learned on various topics.
(1) Acquisition Workforce attrition -- replenishing our workforce and growing Contracting Officers/Leadership (2) Outsourcing Acquisition related activities -- How much of buying should we contract out.
Believe a teambuilding concept should be used as a theme for the next conference so that the venue can force communication and interaction among attendees. Need to build pride and cohesiveness amongst senior leadership.
None
Congressional staffers on current legislation. Orlando is bad location for that. Defense Industry Press panel on perspectives. More panels and less view graphs
More RTD, foreign contracts, Internal contracting training. For example: How to setup and maintain an informal/internal contracting training program on similar lines Af Copper Cap. ODA's should establish similar criteria.
More relevant to contracting and business issues for contracting
The bar has been set high for location and accommodations. Keep up the good work.
More industry input.
This is a procurement conference; but, some additional leadership and teambuilding type training could help. Building the skills of senior leaders who have little time for formal scheduled training in these areas due to work load demands is a big issue. Also, by expanding to a full week could accommodate more sessions while still being schedule friendly.
Themes Contracting as the "Spoke" of the Acquisition "Wheel" process Contracting professional as business advisors; to infinity and beyond
Speakers that have an insight on congressional actions that will have an impact on DOD More round table discussions Make them shorter and open the floor for longer period of time
Warfighters endorsement or comment on the job being done by the acquisition community. The customer's view.

I find it interesting that in a profession where the law is so important there was only one legal perspective and that from a policy view rather than from a "boots on the ground" viewpoint. again, I'd recommend focusing on those individuals who have to implement the laws, regs, and policies on a daily basis and less on those who are writing the policy.

NONE

Invite DoD Level Requirements Counterparts to the Conference.

For an outside perspective ask for a CINC warfighter, member of JCS, Navy Commander Fleet Forces Command. Also ask for a major PEO/PM. Research paper presented by researcher. I would invite business writers (Kaplan, Norton) Maybe shed some light on our practices versus commercial prac. Invite a senator or congressman. Get a transformation speaker(Cebrowski, etc.) I was only here for one day so I apologize that my comments only apply to those sessions.

More success stories, what worked, why it worked and how can we apply it to our situations.

Have a high-level speaker(s) from DoD who is not from the procurement field. Would provide an unbiased DoD perspective of the procurement community.

Great agenda... stay with current and emerging... Way to go Karen and team.

Hiring of personnel in the 1102 field

--SPS update--I'm doubtful that it will be fielded within the next two years. --PSCM--
Successes/lessons learned --Business Advisors/Brokers--how has the 1102 series evolved into the new role?

General suggestion: provide a DoD website that provides specific examples (good ones) of PBSA contracts (with incentives), SOWs, and QASPs for Program Management Services, Engineering and Technical Support Services. My opinion is that everyone believes we are over specifying "how" the contractor is to do things. I disagree. I believe that normal CPAF contracts with subjective/objective measurements are successful as they are currently written. If, however, there are specific examples of these types of contracts/sows/objective incentives, show me. I do not care to hear about grounds maintenance and food service examples. My real world is sophisticated engineering/program support services with emergent requirements and funding availability constraints.

Topic recommendation - What the future acquisition "1102" and/or officer might look like. Service contracts- more discussion on PBSA and roles of all involved.

More on contingency contracting and contract incentives

Relationships in the future between civilian and military contractors.

e-Business was good, retain topic for next time

Personnel actions continue to eat up a lot of time. Any topic related to personnel would be well received.

It would be nice to talk about some good things we do...peacekeeping humanitarian type work. Working with the UN , NATO etc...let's start talking about good news stuff and yes address the war, but also address how the services are building bridges with the other countries in a positive manner vs. War.

Too early to say. Need to keep conference topical and on point for what is important at the time. Who knows what that will be in 2 years.

More global vision stuff at beginning. Thought conference got off to poor start after Dee's presentation.

More time on contractors and civilians "accompanying the Force".

Have the conference at this same hotel - Have present or former USD(AT&L) and DepSec as speakers

Listen to real issues and stop renaming TQM, transmission ok. Last years stuff is old new process may not be global fixes.

The extraordinary career of Darleen Druyun

I would like to see a conference that will focus on the issues at the contracting (warrant) officer level. At the level "Where the Rubber meets the Road"
Becoming our customers business manager
How to become a business solution advisor provider since all training most 1102's rec. to date is counter to this
FFP Performance based contractors -Pros -Cons -Lessons learned Networking with other agencies to learn the contract vehicles they are using
-Cont with UID issues -Current issues for entry acquisition. workforce
-Legislation liason to let us hear their perspective on where congress is headed. -Open dialogue would be very interesting
Performance-Based accountability of Government/DoD officials ... "eating our own dog food" ... so to speak in achieving/implementing DoD procurement initiatives. DoD must get to where we want to go ... implement initiatives, policy, regulations, processes, etc. ... quicker and more efficiently. What must change to get this be done? The words Acquisition and Procurement are used interchangeably. There is a distinction ... as procurement is a segment of the Acquisition Lifecycle .. invite Program/Requirements personnel to attend. Multi discipline participation will yield greater understanding of among Acquisition Lifecycle team members.
Overcoming the restraints imposed by DAWIA req.
Senior DOD leadership -USD(AT&L), SAE
Have a field trip to break up all of the briefings
Administer contracts post award particularly service contracts.
Mr. Wynne's MID initiatives have had a significant effect on government and contractor acquisition members both pre and post award. He or someone intimately involved should brief
More interactive sessions...round table discussions
JWOD as a topic.
Specific panel on consolidation in the defense industry and resultant organizational conflicts of interest issues and how agencies are addressing. For example the National Security Space (NRO/SMC) implemented a new OCI policy to address. More time allotted for Ethics and Post - Government employment. Would be good to have discussion on PGE representing restrictions for senior officials and standard 2 yr and lifetime representation restrictions for others. And more in-depth about 1 yr employment restriction under PIA.
More focus toward joint ACQ.
Topic- mentoring Small business panel as part of General Session Recommend Speaker Jan Guy, President of P3 Inc. small 8A, women owned DOD and DOT contractor jguy@p3i-inc.com www.p3i.com 508-435-7882 XT 26
Stories from the warfighters on the front lines in Iraq.
Execution Compensation
Movement towards joint partnering within DoD venues.
How to balance the need for performance forced contracting with functional (CE, security, transportation)desire to include regulations into PW's
Changes that may be coming down the road in the FAR and DFAR
Overview of FAR reforms with real action plans
Panels on first day where not very relevant Have real panelist not just people presenting
I would like to hear about actual success stories
Entry level workforce
Focus on the hot button issues at the time of the conference but also include a review of recent developments to provide context.

Focus on working jointly rather than marketing on what individuals service components are doing independently
Expand ethics briefing
Congressional keynote speaker
Interactive sessions
Congressional perspective especially small business goals
What is DoD doing to become "business like" Talk about joint projects
How we are addressing the problem with training of our program personnel. I feel that their training is critical to the overall acquisition process. There training should be mandatory also. Inadequate PWS, insufficient procurement.
Keep it entertaining
Post War Iraq/Afghanistan Contracting- what did we learn, are we better off?
Continue to discuss the procuring of service contracts and successes in the administration of these contracts.
I would like to see an increased focus on joint efforts - perhaps it would be a good idea to impose a mandatory bullet on each slide presented demonstrating the joint offices involved in each "service unique" initiative.
Continue having contingency contracting as a topic... will remain germane.
Not at this time. Will forward suggestions to DPAP later.
DOD DPAP E-Biz should take on the challenge to create and maintain a single face website that would consist of all tools/resources. DAU Presentation was confusing/unclear!
Dr. Kelman's forum was well done. It presented info. caused interaction and participation and dealt with issues that our need attention. My suggestion is to follow this format in the future.
Speakers from congress
Ethics model based on actual case study ...a clearer discussion of what might be concerns
uniformity/standardization
Service contracting PBSA A-76 A&AS
Avoid self promos like DAU focus on specific issues facing govt. industry
Joint standard for contracting
Great speakers, but too many acronyms
Address more joint issues and procurement agencies on meeting joint needs and requirements
Metrics are an important, growing issue. Need standards and same calculations across each military. Need discussion of collection systems, passive, electronic, manual. How many duplication of metrics really needed. DC should do better job of combining their data requests.
Have DFAS participate and discuss their initiatives in the acquisition processes.
When and what will the DOD do about presenting one face to the contracting community
Just focus on whatever is current and controversial at the time. Need better instructions - or reminders - to briefers about time - and sticking to it. Perhaps a large clock in the room somewhere? (not fair for the long winded to overrun the well prepared.....!)
Case study (best practice).. thing that work well
The new A76 procedures and how to tee your organization up for success. Contractor ethics issues and the emphasis on partnering with contractors.
In-depth discussion on the state of the procurement workforce. With statistics on demographics
e-Business Changing workplace demands
Continue focus on use of GSA Schedules and GWACs and add more on Performance Based Services Acquisition.

Customer Centered Culture.
Include warfighter representatives.
Hands down, this has been the best conference that I have ever attended. I have learned so much from so many people. I feel more confident about the direction that the DOD is going - transformation!!!
More in-depth discussion of e-Business
Significant GAO cases may be useful.
The difficulty in maintaining mid-level contact specialist is a concern. We need to have a method for hiring and maintaining top level talent.
Customer req. rep. Not just the major systems but the base and station folks
Workforce communications.
Develop a vision of new upcoming acquisition professionals and leadership
The most knowledgeable person on a particular topic may not be the best speaker to convey the information. Many on the panel were painful to listen to.
Formalize feedback from contractors after a procurement
I would like to hear about real life success and failures. Going over the same policy that has been in effect for years is a waste of time. Please give me real life success and failures to learn from
Trends and activity from all the services is good to see and let the services decide what they would present. Also, the comment about engineering and Dept of State community involvement seems important. We could be the first to recognize our own stove piped view !
Need to continue to offer contingency contracting issues at least as break out sessions. May not be a general topic but it remains very relevant for a key portion of the audience.
Organizational conflicts of interest Increased reliance on support contractors OCI potential and how to address
Speakers from the Hill and the press are typically invited. Recommend that they be added to the next conference's agenda.
More on outsourcing, A76
Some status on our major programs like JSF, sea systems, land systems, missile defense, etc. in addition to sharing some contracting challenges and lessons learned relative to major systems, subcontracting and small business
Rather than "ethics", per se, a session on "Integrity in job performance: How to be responsive to your customer with integrity and respect for your other responsibilities (e.g., compliance with laws and good business practices). (This was raised by Dee Lee under the heading of "ethics", but the ethics presentation later was limited to the post-employment topic.) A frank discussion - with many case studies/concrete examples - would help the leadership demonstrate to the workforce just what they mean.
Information was vague more detail please
Given our reduced workforce, how can we improve our processes to increase efficiency going forward?
More specific guidance for development and workforce How do we plan for the future workforce
Great speakers Great theme
Have a FAR/DFARS users panel- get GS-13s and below to talk about the good and bad points of the regulation.
SAFETY Act and 85-804.
Continue discussing the most current, relevant issues. A refresher on ethics each time would be beneficial.
A-76 Private finance initiatives Long term for service contracts Award selection reform for service contracts

Provide an opportunity for each service and ODA to present one best practice they have implemented within their agency
Appreciate hearing from outside communities -- so continue to bring in. Please commend Dr Moore for her panel selection -- very insightful.
It would be nice to get other federal agency perspectives on contracting - for example Judy Davis at EPA is a great speaker. It's important to realized that DoD contracting community to realize they're also part of the larger Federal contracting community - as well as supporting the DoD mission.
Need more breakout sessions where audience participation is appropriate.
Lessons Learned - from Iraq and Afghanistan and any associated or concomitant new policies or statutes e.g. creation of PEO for services (or NDAA 2002 801 in general); impact of sec 843; PBSA implementation; follow up on contractors accompanying military; acquisition demo and retention efforts; bundling reviews; share in savings use; Also, Contracting in Iraq briefing seemed more like a partisan speech for the republican party than a useful presentation of the how's of contracting in Iraq.
Recent GAO decisions on pritests, etc. More lessons learned...
Stay on top of the issues and let us know how the previous ones turned out and how they effected work force.
Bring in individual that has background in Operational Contracting Invite speakers from AFCEE
Solution based theme across out KG area -HR Planning, Prog Budgeting -Change and need fro Kg instrumental
More discussion on industry and government partnering
More info on developing supplier info Relationship building in the private and public sector Share real stories
More on business process reengineering within defense procurement
Careers in acquisition in the 21st century How the workforce will change/is changing Mentoring
What is industry best practice for buying services since service acquisition will increase in the future. Industry speakers were focused more on buying products (e.g. Toyota, etc.)
Growing the future Acquisition workforce
DCAA was noticeably absent. They should be on the agenda. Also, security clearances seem to be an issue across the board. How about a panel on improving that?
Congressional speakers
Time for panels was too short compared to the number of people on them
More on workforce and strategic aspects of the career field.
This week's conference was focused on procurement--from DoD contracting and industry perspective. It might be effective to invite a few from DoD PEO/DRPM communities so they can understand the issues we (contracting) face. Service contracting/commodity council update. Contingency Contracting update. Iraq after operation report
Performance based service constraint and performance criteria determination
Allow more time
Suggest you solicit topics closer to the date of the conference so that the issues of the day are address
In 2 yrs we should have fixed the contingency contracting system--automation, organization, authorities, doctrine. Have sessions that lay this out well. Focus on term lengths of Ks and master contracts.
More on legislation and pending trends
The future acquisitions
Make panel times longer to encourage discussion with audience More invitations for contractor/industry reps Hold conference annually because of the many changes that occur

Keep it relevant to upcoming changes and areas of concern
Panels should be more like the one on services and having a panel with all individuals briefing is not very effective involving the audience or keeping the topic interesting
More executives serving as the senior acquisition/ contracting officials from major defense industry on the panels or as speakers. Prominent member of the HASC or SASC as a speaker
Partnering ...services, DLA, industry
For PBSA have a panel representing an Integrated Solutions Team
Cong. Tom Davis
Bring in a Colin Powell or David Gergen for motivation
Don't request that the survey be completed before all the sessions have ended
Gartner Group to address future business trend projections A76 or OBE as a relevant discussion item Update on new personnel system BIC update It seat management update (NCMI) success/failure
Data rights policy from the DoD perspective
What are we doing to cooperate/team within DOD, what progress have we made to stop reversing the wheel in Army, Navy, AF--it was ID'd as a real need
Conference planners should poll agencies/services twice a year prior to the conference to get suggestions for topics/speakers Planning should be evolutionary, not just a snapshot in time Consider videotaping breakout sessions so that those who were not able to attend all the sessions could learn what those sessions provided
Bring in the requirements community to these--gets them engaged and helps all of us realize that PBSC is a partnership within government as well as war industry
We need a contractors perspective
More PBL Brief on "State of the Industry"
Contract length as an incentive for investment and or participation
Ethics--responsibility on contractors to ensure orders are within the scope of task or delivery order contract Penalties that apply for non-compliance Add a day to breakout sessions--great opportunity for face-to-face discussions
Contract length as an incentive for investment and or participation
New Jointness Unmanned systems--the new fighting force Rebuilding the Acquisition Workforce E-commerce Nirvana: How to Achieve It
Continue current theme
Senior military operational/command who will address relationship between requirements, mission and contract execution CENTCOM would have been easy, relevant, and timely
Creative ways to hire GS12/13
Service contracting
Would like to see Ms. Ballard speak again